

Contact is welcome but reply is not instant. Slides are yours to use though I would appreciate acknowledgement if it is possible to do so.

Daniel E. Geer, Jr., Sc.D. Geer Risk Services P.O. Box 390244 Cambridge, Mass. 02139 U.S.A. +1.617.492.6814 dan@geer.org When you can measure what you are speaking about, and express it in numbers, you know something about it; but when you cannot measure it, when you cannot express it in numbers, your knowledge is a meagre and unsatisfactory kind; it may be the beginning of knowledge, but you have scarcely, in your thoughts, advanced to the stage of science.

-- William Thomson, Lord Kelvin, 1883



The revolutionary idea that defines the boundary between modern times and the past is the mastery of risk: the notion that the future is more than a whim of the gods and that men and women are not passive before nature. Until human beings discovered a way across that boundary, the future was the mirror of the past or the murky domain of oracles and soothsayers who held a monopoly over knowledge of anticipated events.

-- Peter Bernstein, 1996









An outline in spirit -- this is what we'll cover, but we'll do it over and over, not once per bullet.



An opening thought... we are here because we need to know how to deal with #3. That's all.

Sandhu R: "Good-Enough Security: Toward a Pragmatic Business-Driven Discipline," IEEE Internet Computing, January/February 2003, v5 n3 p66; as found at http:// www.list.gmu.edu/journals/ic/03-sandhu-good.pdf



Expertness is good, no, wonderful, but we are too young yet at this and, in any case, self sufficiency is half knowing how to invent and half knowing when to do so. We hope for nothing more than that.

### **GOAL FOR TOMORROW**

To move from a culture of fear to a culture of awareness and then a culture of measurement.

Everyone likely to peruse this tutorial has moved away from fear, uncertainty, and doubt (FUD) and is doubtless trying to bring his/her organization to a culture of awareness. The author hopes that this tutorial helps move those organizations to a culture of measurement.

The 20th century was notable for the creation of a culture of measurement through and through the manufacturing sector. The 21st century seems to be ready to mirror that in the information sector.



Each is sufficient and collectively more so; if you are allocating scarcity then you need to know how much scarcity you have. If you want to improve performance, then you need a performance measure. If many people have duties, then you need a way to say what those duties are such that most anyone can tell if the duties are actually being performed.



All security is about tradeoffs, and tradeoffs are easier to make in the common language of numbers commonly agreed upon, and that that is so is understandable to tinkers, tailors, soldiers, sailors, rich men, poor men, beggar men, thiefs, doctors, lawyers, and indian chiefs alike.



What can we do here in security? What should we measure or, for that matter, what can we measure?

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These are precisely the questions that any CFO would want to know and we are not in a good position to answer. The present author was confronted with this list, exactly as it is, by the CISO of a major Wall Street bank with the preface "Are you security people so stupid that you cannot tell me...."

This particular CISO came from management audit and therefore was also saying that were he in any other part of the bank, bond portfolios, dervative pricing, equity trading strategies, etc., he would be able to answer such questions to five digit accuracy. The questions are sound.



Start from where you are and go to where you want to be.



No one is without enough resources to begin. To the extent you have any choices, choose (and we will say this over and over) to be decision support.



There are others. We will steal from them and everyone else. We will use the skill sets that have already had their evolutionary morphing and apply them to our field. Why, because WE DO NOT HAVE TIME TO START FROM SCRATCH.

# **TERMS OF ENGAGEMENT**



All fields reach a point at which they begin to have specialized words. This is sometimes good -- the field may have concepts that need the marker of a word to go with them -- and it is sometimes bad -- using words that are unfamiliar when there are perfectly good non-specialist uses, a phenomenon that is generally due to making a guild out of some set of practitioners.



These are some of the terms for which we need agreed upon, common understandings. In most ways, what we agree upon is not as important as that we agree.

### VULNERABILITY

NIST SP 800-30

A flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised and result in a security breach or a violation of a system's security policy

SP 800-30: Risk Management Guide for Information Technology Systems, July 2002. http://csrc.nist.gov/publications/nistpubs/800-30/sp800-30.pdf

## **THREAT-SOURCE**

NIST SP 800-30

Either (1) intent and method targeted at the intentional exploitation of a vulnerability or (2) a situation and method that may accidentally trigger a vulnerability





# THREAT LIKELIHOOD

NIST SP 800-30

controls 🖙 opponent 🗟	are effective	are ineffective
has capability & motivation	Medium	High
does not have	Low	Low



By quotation; ISO standards are not open source (which is preposterous, but not today's focus).





Risk & Insurance Management Society: http://www.rims.org/MGTemplate.cfm? Section=Glossary&template=Magazine/GlossaryDisplay.cfm&GlossaryID=1545





Risk & Insurance Management Society: http://www.rims.org/MGTemplate.cfm? Section=Glossary&template=Magazine/GlossaryDisplay.cfm&GlossaryID=1547





http://www.riskglossary.com/link/risk\_aversion.htm

(first mentioned in Markowitz H : "Portfolio Selection," Journal of Finance, v7 p77-91, 1952.)

# DIVERSIFICATION AGAINST SYSTEMATIC RISK

- TCP/IP assumes diverse paths
- Data centers rely on diversified power and bandwidth
  - Lessons learned in Manahattan, 9/11
- Reciprocity / mutual aid agreements
- Subject to measurement and models

# PREPARATION AGAINST UNSYSTEMATIC RISK

- Disaster recovery / fallback plans
  - Diminished modes of operation
- Unsystematic risks can affect all parties
  - Reciprocity / mutual aid may fail
- Not directly subject to measurement

### **RISK MANAGEMENT, WHAT**

Bernstein

The essence of risk management lies in maximizing the areas where we have some control over the outcome, while minimizing the areas where we have absolutely no control over the outcomes and the linkage between effect and cause is hidden from us.

Bernstein P: \_Against the Gods\_, John Wiley & Sons, 1996.


A.M. Best's glossary is everywhere (except on the company's own website).





So, why are measurements made? To support decision making and, therefore, errors only matter if they bias decisions. As such, suppressing error can be useful or it can be useless. The question is often more the latter, at least insofar as knowing that you are high or low, east or west, etc., is often all that is needed to decide whether to ascend or descent, to go left or to go right.



If we are, however, making decisions then it does pay to be careful what we put into those decisions. As has been said since the 1950s, "garbage in , garbage out" and for measurement-driven decision making that is oh, so true.



That which can be measured really comes down to two categories of measurements, viz., states and rates. If this reminds you of Heisenberg, well, it should. You can measure the position of something or you can measure the momentum of something. This is not atomic physics, so we can perhaps do both at once.

## **RISK MANAGEMENT**

ISO Guide 73

The process of determining an acceptable level of risk, assessing the current level of risk, taking steps to reduce risk to the acceptable level, and maintaining that level of risk



In November, 2003, the Computing Research Association held a limited attendance, invitation only retreat in Virginia at the behest of the National Science Foundation. The purpose was to set the ten-year research agenda in information security <http://www.cra.org/Activities/grand.challenges/security/home.html>. Here are the results in lay terms: An end to epidemics, commercial off the shelf (COTS) tools for building certifiable systems, improvements in semantics and user interface such that one need not be an expert to be safe, and information risk management of a quantitative sophistication as good as that of financial risk management.

These are high goals, and at the same time it is horrifying that any of them could take a decade to deliver. On the other hand, if they do take as much as a decade, then starting now is crucial.

See http://www.cra.org/Activities/grand.challenges/security/home.html



The first of several references from <u>Security Metrics</u>, Andrew Jaquith, Addison–Wesley, 2006, this listing describes why risk management is the only real alternative to fear, uncertainty, and doubt. Which is more, the fragility of information assets, the absence of provable security (hence no natural upper bound on what you could spend), general competition for money with other IT projects, and the rain of new information–related regulations all work together to make a measurement regime for risk management essential.

		J.Reason
Pathologic	Bureaucratic	Generative
Don't want to know	May not find out	Actively seek
Messengers "shot"	Heard if they arrive	Messengers rewarded
Responsibility shirked	Compartmentalized	Responsibility shared
Failure punished	Local repairs only	Failures beget reforms
Ideas discouraged	Ideas beget problems	Ideas welcomed

Reason J: \_Managing the Risks of Organizational Accidents\_, Ashgate Publishing Limited, 1997.



Borge D: \_The Book of Risk\_, John Wiley & Sons, 2001.

Dan Borge was in charge of risk management for Bankers Trust when they made more money than anyone else and did so because, explicitly, of their ability to take better chances.

### **RISK MANAGEMENT, WHY**

Borge

The purpose of risk management is to improve the future, not to explain the past.

### SECURITY METRICS...

... are the servants of risk management

## AND RISK MANAGEMENT...

... is about making decisions



This is a real bias. If the metric does not have a role in decision making, leave it to someone else to do, if ever.



Another way of thinking about it, specifically that if you want security then you must control the future, if you want to control the future then you must be able to draw conclusions from what you know, if you want to draw conclusions then the basis for those conclusions must be reproducible, and if you want reproducible bases you have to have a measurement regime.

# SO, WHAT DO GOOD METRICS LOOK LIKE?



Andrew Jaquith as quoted in Berinato S, "A Few Good Metrics," CSO Magazine, July 2005; see http://www.csoonline.com/read/070105/metrics.html







# A GOOD METERIC MUSS (5/5). Jame Be contextually specific • Aelevant do decision making • Does not result in an aggravated "Uh, this helps me how?"



Those challenges were risk management challenges. How secure am I leads directly to looking at that very fact over the timeline so that you can say whether you made progress in the previous interval. The right amount of dollars, as we shall see, is like Goldilock's porridge -- it can be too hot, too cold, of just right. If you are rather different from your peers either you're crazy or they are; care to know which? And, of course, if someone will take you risk but let you keep your reward, then by all means let them. You can cry all the way to the bank, if you must.



A good metric invites use; a bad metric is dismissed.

## KINDS OF NUMBERS



Discrete variables are almost always counts of things. Continuous variables are usually measurements. Not a big distinction in terms of decision support but does have some implications in how to handle statistics if you have enough data to do statistics.



Numbers for comparison purposes come in several flavors called "scales" (scales in the sense of music, not in the sense of having 100,000 computers on your internal network). The four scales are nominal scale, ordinal scale, interval scale, and ratio scale.



Standard definitions follow, but this text copied from http://www.stat.sfu.ca/~cschwarz/ Stat-301/Handouts/node5.html

In a nominal ("name only") scale, the categories are nothing but categories and the labels are nothing but labels.



In an ordinal scale, the categories and the labels are still just categories and labels, but now there is an unambiguous sense that there is a natural sequence to them as otherwise arbitrary as they are. That this is a weak condition is not an insult; it is a benefit in that weak conditions bias outcomes less than strong conditions and this weak condition is good enough to produce the decision support we seek.

Likert scale example: http://www.icbl.hw.ac.uk/ltdi/cookbook/info\_likert\_scale/



An interval scale as fixed intervals between items of like kind. In the example, we see that thirty degrees is ten degrees warmer than twenty degrees just as twenty degrees is tend degrees warmer than ten degrees. That does not mean that twenty degrees is twice as hot as ten degrees. The intervals are subject to addition and subtraction but not to multiplication or division.



Whereas an interval scale can support addition and subtraction, now we get multiplication and division. Praise be to the inventor of "zero."

	TABLE/PROGRESSION				
		order?	constant scale?	natural zero?	
nc	ominal	no			
С	ordinal	yes	no		
ir	nterval	yes	yes	no	
	ratio	yes	yes	yes	
	Tatio	y C3	y C3	y C3	

Perhaps easier to visualize using this table.



Accuracy is the "freedom from mistake or error" while precision is "exactness and thus limited" (per the Merriam Webster Unabridged).

As used here (and not just here) accuracy is free from misleading bias while precision is free from fuzzy lack of clarity. For trend analysis and then decision making, the consistency of which accuracy speaks is the more important.



Visual depiction instead.



Put differently, "consistent estimators" converge on the true value. That they converge means precision increases and that they converge to the true value means that bias is not present.



Consistency is a state of measurement where additional measurements enable greater precision. Sampling a random number does not have this characteristic, but otherwise a consistent measure is possible and preferred.

Note that unless there is a consistency to your measure you will not be able to identify the outliers as the sense of outlier -- different in substantial ways to the central tendency -- cannot be identified if there is no consistency to the underlying measure.



In any place where numbers and estimates around them are used and made, there will be assumptions. The first is a classic in the physics lecture -- "Assume a spherical cow of uniform density." But in our world we can make leaps of equal reach; we might assume that all vulnerabilities are equally easy to find which, as a matter of logic, would tell Good Guys to stop trying to find them since they could not reduce supply for Bad Guys as the Bad Guys would just find different vulns equivalently easily. The contrasting assumption, that the difficulty of finding vulns is ordinal, not nominal, would encourage Good Guys to find as many of the easy to find vulns as possible as the remaining vulns would be more costly for the Bad Guys to find. Closer to fact than to assumption, we might still wonder whether or not that a vuln is known means that the vuln is exploitable. That could be an hypothesis and we could then seek data to confirm or deny it.
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Several times in the following material we'll normalize a number. Normalization means to bring varied measures to a common scale, often a dimensionless relative scale, for the purpose of making the disparate comparable. It is to make "normal" which usually means relative to a well understood base state. In the precise meaning of mathematical statistics, it is to convert a distribution to something resembling a "Normal" distribution. In general work, it is less precisely means to make multiple distributions comparable.



You need not subtract the mean if you want, say, each distribution to start with an initial value at a common time. You may not divide by the standard deviation if you want to highlight, say, rates of change (where dividing each distribution by its own median might be a better idea). As with most general topics, this is as far as we can go without examples.





true positives

a = positive testers who have disease

true negatives

d = negative testers who are without disease

false positives

b = positive testers who are without disease

false negatives

c = negative testers who have disease

And the accuracy of the test is the number right as a fraction of all tested, i.e., (a+d)/t

٦	ESTIN	G	
test truth	+	-	
+	а	b	a+b
-	С	d	c+d
	a+c	b+d	t
(a+c)/t = prevalence a/(a+c) = sensitivity d/(b+d) = specificity a/(a+b) = predictive d/(c+d) = predictive	e (recall) value positiv value negativ	e (precision) 7e	)

prevalence

(a+c)/t = fraction of population that has disease sensitivity

a/(a+c) = what fraction of those with disease test positive specificity

d/(b+d) = what fraction of those without disease test negative predictive value positive

a/(a+b) = what fraction of positive tests have disease predictive value negative

d/(c+d) = what fraction of negative tests are without disease



http://www.poems.msu.edu/EBM/Diagnosis/Diagnosis.htm, specifically, http://www.poems.msu.edu/EBM/Diagnosis/SensSpec.htm

## INTERPRETATION, CONT.

- Predictive value depends on the prevalence of the condition (rows)
- Sensitivity, specificity do not (columns)

:. We can describe how good the test is without knowing prevalence, but we cannot say what an individual test result predicts without prevalence estimates.

This is important: while the specificity and sensitivity of a test are characteristics of the test independent of the population on which that test is used, the predictive values positive and negative are dependent on those populations. Put differently, a test of constant specificity and constant sensitivity will have a different predictive value when the true rates of disease change. In the table shown before, this is whether you are working with columns or rows. Go back and look.



One might favor sensitivity if the treatment is painless and cheap but the disease is serious; re-imaging a virtual machine when there is <u>any</u> doubt about its integrity, say.

One might favor specificity if the treatment is painful or costly while the disease is mild; complete emergency patch rollout to correct a spelling error, say.



There are many testing and testing-like activities in security, as listed here in hint form.

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A multi-stage test is one where testing is done sequentially. As such, the results of any one stage are conditional on the results of the previous stage. This can have significant economic impact.

As a rule of thumb, you cannot increase sensitivity and specificity at the same time. For a resonably rare disease, non-cases will strongly outnumber cases hence a negative test result is more likely. Working with that, you have a first stage that confirms negative status, i.e., it is highly sensitive resulting in false positives but, in turn, low false negatives. In other words, the first test releases as many as possible (and no more) from further work-up. The second stage wants no false negatives so it is highly specific and, if indeed most subjects were rejected in the first stage, that second stage test can be quite expensive (and definitive).



We have many examples of multi-stage testing in security, as outlined here. There are others, and it might pay us to look harder at multi-stage security testing.



A million people, lines of code, or whatever to screen and the idea that 1% of them are the problem -- just which 1% is now our problem.



This is what we know.



We begin with a test that is sensitive, i.e., which misses few true positives at the cost of a meaningful number of false positives, and for which a negative result is not enormously meaningful.



So, with a sensitivity of 99.99% we get one false negative and we can forget about 89% of the population. At this prevalence, a negative result is .999999 likely to be correct (odds of 1 in 10,000,000 of being wrong).



Now we take just the remainder and use a second that has, for convenience, the reverse sensitivity and specificity.



This test gets us 10 false positives and 1,000 false negatives, but as a matter of management we ignore any negative results



We now have a compound result in which the predictive value of the compound test is high both for positives and for negatives, which is arguably what we would want though debate may ensue on the downstream cost of a false negative versus a false positive.



If we did S1 alone at a cost of 30¢ per test, we'd spend \$300,000 and have nearly 100,000 incorrect results. Similarly, if we did S2 alone at a cost of \$30 per test, we'd spend \$30,000,000 and have over 1,000 incorrect results.

Whether we do S1 or S2 first and the other second, we still get just over 1,000 incorrect results but with S1 first we spend \$3,600,000 rather than \$30,000,000.



As with all of security, you are doing tradeoffs. In this case it is unduly easy to get that minimax solution: the maximal favorable result at minimal cost. However, as you can appreciate, a very large differential between the general cost effects of false positives versus false negatives.



The effect of converting from 1% prevalence to 70% prevalence makes this a harder decision.



The effect of converting from 1% prevalence to .05% prevalence further highlights the choices to be made, and how they are sensitive to the prevalence of the disease.



Do I treat or not treat? Rebuild or not rebuild? - Questions like that need binary decisions even if the test I am doing is returning not a "Yes/No" response but rather a value. This leads to a different class of problems.



This is all about setting cutoffs on continuous scales so that above value X you say "Yes" and below X you say "No" – but what is the right value of X?



In this example, the true negatives get a test result that is centered around a low value while the true positives get a test result that is centered around a higher value. The problem is that the tails of the distributions overlap, so it is not possible to avoid some false positives or negatives. You have to pick a threshold value below which your test calls "negative" and above which it calls "posiive."



The ROC is the ratio of true positives to false positives as you vary the cutoff point.



Sensitivity, the fraction of true positives that test positive, is traded off against specificity, the fraction of true negatives that test negative. A useless test is one where you cannot increase either the specificity or the sensitivity, and effectively where whether a test returns positive or negative has no meaning. A perfect test has no false positives and no false negatives. A reasonable test is one where



For more, see the Wikipedia entry and follow the links, or just search, or just look up Wilcoxon and/or Mann-Whitney testing in a statistics text if you can read those.

Also see http://glue.umd.edu/~acardena/Papers/Oakland06.pdf and ../AAAI06-255.pdf





These are not just idle differences; they really lead somewhere (or not, since the arguments around them have been going on amongst specialists for decades now).

In any case, the frequentist focus is on frequency, i.e., that a coin flip has equal probability of heads or tails is something that is the observable result of flipping that coin over and over and over. By contrast, the Bayesian viewpoint is that you have come to believe that the heads and the tails are of equal odds and you will make your decisions not on the sceptical repetition of innumerable coin flips but on the belief you have, a belief possibly well bolstered by experience but not derived purely from that experience.



The math is not otherwise necessary, but this is Bayes Rule. It allows you to reverse a set of probabilities you might know to get at one you might not know and thus change your belief in the Hypothesis based on the data as observed.



Because of its focus on belief, non-repeatable data that would, by it is non-repeatability, be out of scope for the frequentist can be used by the Bayesian. This is good for real world decision making but not so good for basic scientific research.

Also in Bayesianism's list of advantages is that you can handle multiple hypotheses at the same time.



Bayesian and frequentists methods are implicitly in use all the time in security, but the Bayesians have the upper hand. It is widely acknowledged, for example, that Bayesian spam filters are the ones to use. In some sense, you don't want to have to do repetitive spam experiments -- you get plenty of those as it is -- and you certainly do not want to rely on repeatability when the opponent is trying to make every spam e-mail different from every other (thus requiring you to learn, if learn you will, from non-repeatable data).



Huff D : <u>How to Lie with Statistics</u>, W. W. Norton & Company, 1952. (reissue edition, September 1993)

I cannot recommend this enough. You might also like:

Paulos JA : <u>A Mathematician Reads the Newspaper</u>, Anchor, March, 1996.

## **DECISION MAKING**



Decision making is at its best when it is rational. Or is it?

Actually, it isn't. What is needed is a way to represent your preferences, not just the cold hard facts, since your preferences are the only thing that matters for part of the decision making process. The technical term for this is utility, and we are now talking about "decision analysis."


You pay me \$20. I put a deck of (fair) cards on the table. You draw one card. If it is the Ace of Spades, I give you \$1,000. If it is not the Ace but is still a Spade, I give you \$100. Otherwise I give you nothing.

Want to play?



All in all, you should indeed play as factored over every possible outcome you should expect to get \$22.308 on average per game. This is, in other words, a purely frequentist view -- you play the game over and over and over and eventually the winnings will average \$22.308 per round.



This worked simply because we calculated the "expected value" by simply multiplying the probability of any particular outcome by the value of that outcome, discounting that outcome, if you will, by the chance of getting it.

This is precisely what a purely rational decision making process looks like.



So, let's play a different game. It is completely, completely fair. I flip a coin and one of us gives the other one \$50,000. Despite being fair, few will play.



Few will play even when the odds favor them rather strongly -- the expected value of this game is \$5,000 positive for you. Nevertheless, except at high-roller tables in Las Vegas, bets of this sort don't come up very often.



The issue is "risk aversion" -- the desire to avoid risk. As it says, that can be risks which you know and understand or it can be otherwise.



Howard Raiffa used this in his (Harvard Business School) lectures. A fair toss of a fair coin and you get R for heads and you lose R/2 for tails; how big an R will you play for? The expected value is positive throughout at R/4.

Raiffa H: \_Decision Analysis\_, Addison-Wesley, 1968.



A fair toss of a fair coin (the circle symbol) and you win \$100 or you lose nothing. This is certainly in your favor, with an expected value E of \$50.

What amount of money would you accept to skip the coin toss? If it is, say, \$40 you will note that \$40 is less than \$50 and your risk aversion actually has a name ("risk premium") and a numeric value (\$10). At \$50 excactly, you are exactly risk neutral. Over \$50 and you prefer the risk to the payoff -- you are risk seeking.



There is nothing wrong with risk aversion; it is perfectly natural and it explains why people buy insurance.

Friedman M & Savage LP: "The Utility Analysis of Choices Involving Risk," Journal of Political Economy, v56 pp279-304, 1948.

Baker	
Type of gamble	Expected return
Individual health insurance	You lose 40% of each bet
Large group health insurance	You lose 10% of each bet
Roulette	You lose 5% of each bet

If you buy individual health insurance (which, incidentally, it is illegal to sell in Massachusetts), you will generally collect \$60 in benefits for every \$100 in premiums you pay. Large groups tend to suppress the loss, generally to the tune of losing \$10 per \$100 of premium. Roulette is a better bet than either.

[In the American version, there are 38 slots of which 2 (0,00) are for the house and the payout is 35-to-1:  $(35 - 37)/38 \times 100 = -5.26\%$  The European version has only on (0) which is for the house, and it, too, pays at 35-to-1:  $(35 - 36)/37 \times 100 = -2.70\%$ ]

Baker S: course notes, Univ. of South Carolina, 2001, at http://hspm.sph.sc.edu/COURSES/ ECON/RiskA/RiskA.html



If you read the annual report for a health insurer like Blue Cross Blue Shield, find the phrase "medical loss ratio" which is the converse of your loss ratio; 90% for them is 10% for you, but if it wasn't your loss they wouldn't still be in business.



So, let's ask, does this have use in security? Is the risk tolerance of our clientele something we can gauge or, to the point, make decisions on or with? Are our consumers risk-averse (as they probably are or they would not hire us)?



And what are those tolerances for risk?

We don't know. In fact, we don't know much. Here's one of the crystalline truths in this entire lecture: Being more information poor makes you more risk averse.



A bank in New York had a Chief Information Security Officer. This CISO wanted to invest in identity management. The system involved cost real money. The CISO got the money by asking what is essentially a risk aversion question: "This investment is worth it if the reputation capital of the firm is at least as much as one basis point of our market cap" (basis point = .01%). No officer of that bank was willing to bet the reputation of the firm as being worth less than .01% of the market value of the firm, and so the CISO got his identity management system. True story.

## MINING WHAT WE HAVE



So let's try this again... How do we, in fact, get to be less information poor given that we are starting from where we are, there are assumptions to be made, success is itself a measurement question and while this may be a life's work for some of us may it please the Court that the game at least end at some point.



Marcus Ranum's three laws of log analysis according to Marcus Ranum, found variously, e.g., http://seclists.org/lists/firewall-wizards/2004/Oct/0018.html

Ranum built the first firewall, which became DECSeal.



So, to be less information poor what do we do? We steal from other fields, that's what we do, and we will never again have as many security practitioners trained in other fields as we do today. While they are still present, let's mine their brains, let's examine data we already know how to collect before we tackle data we don't know how to collect and by all means let's put up some hypotheses to prove or disprove.



These are just examples of fields from which we can steal.

## **PUBLIC HEALTH**



Public health concerns it self with the spread of disease regardless of whether it is understood; indeed early efforts at community hygiene bore fruit before underlying biology could explain why they did. The classic case is <u>On the Mode of Communication of Cholera</u>, London, 1855, where John Snow concluded what it was that transmitted cholera without knowing what cholera was.



A lab scientist or an entrepreneur or a gambler intervenes in their world to see what happens. An epidemiologist, a naturalist, or a demographer doesn't intervene but instead observes.



If it is public health we are measuring then the states and rates include incidence and prevalence. Where models are relevant is when absent models we have bias that is uncorrectable.



The definition of the British Medical Journal.

http://bmj.bmjjournals.com/epidem/epid.2.html



Symantec Threat Report IX, March, 2006 [requires registration, and, of course, it is not expressed as incidence the way we express it here.]



British Medical Journal, again.

http://bmj.bmjjournals.com/epidem/epid.2.html



ibid, except that 85% figure is from Message Labs rather than the Symantec report listed earlier

## RELATIONSHIPS

*Prevalence* = *Incidence* \* *Average Duration* 

Bot fraction =  $\emptyset$ wned/t \* delay(patching)

How the arithmetic works, and an example from the security world: The fraction of hosts that are members of botnets is the rate at which hosts are 0wned times the delay in patching. Symantec's number is 30,000/day while Qualys' number is patching delay of 45 days, on average, hence the Bot-prevalence is 30,000 hosts/day incident times 45 days duration hence 1,350,000 hosts in botnets. This is probably a serious underestimate as detection and duration figures alike are likely low, but it illustrates the idea of the relationship between prevalence, incidence, and average duration.



As with any sample, you are sampling because perfect knowledge is itself not possible and thus you must attend to how the sampling is done lest the sampling introduce a bias that you did not anticipate and thus do not correct for.



The simple form of analyzing a sample.



In the security arena, we don't know the population size hence it is difficult to estimate the sampling fraction. The two sub-bullets are examples of how hard it is to know what the sampling fraction is. That is not insurmountable in and of itself, but it must be acknowledged in any analysis.



Trends that are true in the population will be equally true in the sample if the sampling fraction is stable.



If, however, the sampling fraction is unstable (or, to be precise, not predictable) means that the trends evident in the sample may or may not track any trend truly present in the population at large.



This is Symantec saying precisely that a sampling fraction instability produces a possibility of misleading inference. If a changing sampling fraction is related to an effect of interest, then trends that are correlated with that effect will be likely misleading.



The math for modeling epidemics is well developed, as is the math for accelerated failure time testing, actuarial science, portfolio management, and others. There is no need, and no time, to invent new science before progress can be made. Steal these skills, and do so while the senior practitioners in security still include people with these sort of skills learned elsewhere.



This is simply the example used in Malcolm Gladwell's <u>The Tipping Point</u>, Little Brown, 2000. It illustrates the chaotic nature of epidemics which is to say that small changes in initial conditions produce large changes in downstream values. This example is where the initial number of cases is 1,000, the probability of infection given exposure is 2%, the number of exposure events while infectious is 50 plus or minus 5 (10%), and the downstream shows that in only 20 days at -10% the disease will die out while in only 20 days at +10% the epidemic will be well underway.
## WORST CASE DISEASE

- Pr(infection | exposure) = 1.0
- interval from infection to infectious = 0
- interval of infectiousness = open ended
- interval from infection to symptoms = indef
- duration of acquired immunity = 0 (mutates)
- non-lethal to carriers

If you were designing a pessimal disease, it would be perfectly transmissable (100% chance of getting the disease once exposed and no acquired immunity), no symptomatic sign of infection, and an instantaneous conversion from pre-infection to infectious (or from prey to predator, if you prefer).

The above describes worm propagation, or DDOS zombies, or the stockpiling of unannounced vulnerabilities.

Does the law have an answer for designer disease with pessimal characteristics and selfobscured authors? Is "terrorism" an appropriate model or is it more like mandatory seat belt laws?



To "steal" from Public Health, then, one might also look at strategy. Within that field, strategies around disease control tend to involve immunization efficiency, the limitation of contacts between infected and susceptible individuals, and taking steps that otherwise slow transmission rates.



Infections peak at one revision off of current. Current revisions have fewer attacks probably because they are new; older revisions have few attacks probably because they are old. In other words, either keep up or fall behind.



A direct example of how a measurement tactic would exactly mirror the public health style; information at risk is the analog of susceptability and organization features relate to the level of contact between the infected and the susceptible.



Infections spread by contact. Having everyone on a flat network or similarly universally reachable catalyzes transmission rates. Internal segmentation -- often a side effect of regulation anyhow -- serves to limit the number of infectible parties the already infected can contact. In the real world of, say, an Ebola outbreak, it is care givers who suffer most and may represent the most significant transmission vector. Ebola, because of its lethality, is not the best example of transmission but it well illustrates that care givers and themselves be vectors.



Security products have high privilege and market penetration, hence they, too, are attack targets. Symantec is currently the (unfortunately for them) reigning king of attackable vulnerabilities so this chart tells you how a given vendor's number of vulnerabilities in 2003 (horizontal) and 2004 (vertical) compare to the leader (Symantec). For example, CheckPoint had 20% as many flaws as Symantec in 2003 but 40% as many in 2004, meaning it is being could be targeted more. Note that we say "could" – if there is a non-declining percentage of vulnerabilities that are exploited then these vulnerability counts are forward–looking indicators of future attacks. This display is a analytic method that is valuable in many situations; search for "bivariate scatter plot" to see more.

Jaquith A & Singer J, "Fear and Loathing in Las Vegas: The Hackers Turn Pro," Yankee Group Trend Analysis, May 25, 2005.



A different analysis using the NVD (national vulnerability database) in its XML form as found at http://nvd.nist.gov/download.cfm



A different analysis using the NVD (national vulnerability database) in its XML form as found at http://nvd.nist.gov/download.cfm



Continuing the analysis using the NVD (national vulnerability database) in its XML form as found at http://nvd.nist.gov/download.cfm



Converting to time-line form



Converting to time-line form



Converting to time-line form



Third, when an infection occurs, do something about rates of transmission. As shown by a team at the U of New Mexico, a sharp uptick in network transmission demand should be met with a sharp reduction in available bandwidth. See "Technological Networks and the Spread of Computer Viruses," Balthrop, et al., Science, v304 n23 p527-52, April, 2004.



This is what the Centers for Disease Control do, what makes them what they are. The first item is the one the others are based on -- check into a hospital with Bubonic Plague and medical privacy notwithstanding, your case will be on the CDC's agenda the same day. The mandatory reporting gets them the very data to base longitudinal trend analysis on so that questions like "How many cases of tuberculosis in Atlanta is too many?"

The away teams are for when, say, a hemorrhagic fever like Ebola shows up.

Mandatory reporting is the lynchpin for public health; can we get it for digital security?



If you can, join the Information Sharing and Analysis Center (ISAC) for your sector. Don't expect miracles, but do demand them. Information sharing is a stupendously important thing to do and never easy to get people to do. Corporate general counsels are hard to convince that the short term risk of exposure is worth it since the gain from sharing is diffuse and deferred. If you don't share normal data then questionably abnormal has no comparand. Finally, disaster recovery (DR) plans have to include security as well.



Mandatory reporting is the lynchpin for public health; can we get it for digital security?

On the jurisdictional side, mandatory reporting in one locale would force events to officially occur in other locales. As to the technical side, no corporate counsel will agree to sharing attack and protection data if he thinks it can be traced back hence de-idenfication may be a technical requirement.



Mandatory reporting, however hard it is to do at sector-wide or national scale, is possible within the enterprise and is essential for all to do.



There is a long history of quarantine powers being reserved to the state, going all the way back to leper colonies two millenia ago. Infection control in hospitals can require quarantine, but in the public health arena everyone has heard of Typhoid Mary.

When the (2004) Witty Worm was imminent, U Cal Berkeley and Lawrence Berkeley Labs took different approaches. UCB warned systems administrators to administer a patch. LBL scanned their computers and only those who had taken the patch were allowed on the network. UCB had 800 infections; LBL had 1. Quarantine works if there are diagnostic tests.



Scanning for known vulnerabilities is a confirming tactic for assessing susceptibility at the population level.

When Witty broke out, there was a 48-hour warning interval. At U Cal Berkeley, lab heads and system administrators were notified and offered the patch. At the nearly identical Lawrence Berkeley Labs (25% the size of UCB), scanning and isolation at the switch was done. The scorecard? At UCB: 800 infections. At LBL: 1 infection.



Because vaccination (patching) is never fully effective, either because of not getting 100% coverage or because the vaccine is not 100% effective, in the public health situation one is left with a choice of whether to steer the vaccination program by impact reduction or by transmission suppression.



If vaccination against harm, then you supply the vaccine to those who would suffer most. In health, the sick and the weak get first intervention. In security, the juciest targets (data or control) get first intervention. Scoring this is by relative risk of harm measured before and after or at milestone intervals.



If vaccinating against transmission, the term of art is "herd immunity" which means what it sounds like -- making the herd immune rather than the individual. In the real world, you vaccinate those most likely to transmit such as care givers themselves. In security, machines with the greatest number of connectable counterparties (perhaps instant messaging servers, say).



How many of event X is too many and/or "compare and contrast departments by such and such a measure.



More ineresting/useful information at various sites on the Internet at large, on finance in particular (through the Financial Services Information Sharing and Analysis Center), and the CDC's "Morbidity and Mortality Weekly Report" which shows what sharing gets the practitioners of the public health discipline.

http://www.usenix.org/events/sec02/staniford.html http://www.icsi.berkeley.edu/news/2004/nb0419.html http://www.caida.org http://www.fsisac.com http://www.cdc.gov/mmwr





The insurance world, often said to be the salvation of security, has three main areas of focus.



Annualized Loss Expectancy is just a negative expected value summation across all losses (within the fixed time period of one year).



The advantages of ALE are roughly that for any class of events that are widely feared and widely likely, there is an existing body of measured data sufficient to provide consistent, unbiased estimates which are then the basis for financial transactions as needed. However, when the events are rare, or the substrate changes often, this is harder. In the case of digital goods, however, the losses are subject to intentional initiation and automation of technique which does rather change things, as illustrated by the last line of the above.



An insurance company diversifies its client base but it also lays off a portion of its risk -all with an eye to avoiding a level of retained risk that is a threat to the capital base. When the risks being laid off are numerous and subject to calculations by both buyer and seller, they are tradable commodities. When they are unique, the seller's risk aversion, expressed as a risk premium demanded by the buyer, means that sellers will generally have to accept payment for the transfered risk that is less than their own valuation of it.



When the market refuses to sell insurance, such as did occur after the Loma Prieta (California, 1989) earthquake, an alternative is to seek not insurers but investors who buy "catastrophe bonds." Cat bonds pay a high rate of interest and are for fixed intervals. If, during that interval, no catastrophe occurs, the investors receive their capital back at the end of the bonded period. If the catastrophe does occur, then the capital is not returned, the bond effectively defaults, and the funds are diverted to defined beneficiaries for the mitigation of the catastrophe. Florida hurricane coverage is still available as insurance but cat bonds are the stop-loss backstop to much of the coverage.



Insurance has an extremely valuable concept: "risk aggregation."

Risk aggregation undermines a portfolio as it makes the appearance (in time) of claims be correlated with events that may not have yet occurred. No writer of homeowners' insurance wants closely adjacent houses lest if one burns down the other will, too. Worse still, no writer of homeowners' insurance wants to discover that an earthquake burns down all the houses in an entire county. The problem is, without a long actuarial tail, it is not possible to disambiguate a history of zero insurable losses with an event where all individual risks are globally correlated but which has yet to occur.

The scariest digital risk is loss of an intentionally unique asset. The most uncontrollable digital risk is cascade failure.

## RISK AGGREGATION: UNIQUE ASSETS

- Pre-condition: Concentrated data/comms
- Ignition: Targeted attack of high power
- Counter: Defense in depth, Replication
- Requires: The resolve to spend money

For unique assets to be a risk at the national scale, you need the pre-condition of some high concentration of data, communications, or both. The ignition of that risk is a targeted attack of high power up to and including the actions of nation states. The counter to this latent risk is "defense in depth" which may include replication. Defense in depth is ultimately (at the policy level) a referendum on the willingness to spend money.

As such, there is nothing more to say at the general level and we lay this branch of the tree aside so as to focus on the other.



For your unique assets, your best bet is redundancy. If the Prob(failure)=m, n-way redundancy changes that to Prob(failure)=m^n, a result which assumes your redundancy does not create monocultural cascade failure possibilities. Note that the Internet's Domain Name Service (DNS) is 13-way redundant and the implementations at each of the 13 root name servers are different, radically so in general.

Also, do not inherit risks you don't need. If the Prob(failure)=m for your service but other things on the current machine could cause machine failure with Prob=x, then the Prob(success) for your service is [1-((1-m)(1-x))]. Taking m=10^-4 and x=10^-2, a combined machine has Prob(failure) of .989901 or close to the value of x, not m.

Take a Kerberos Key Distribution Center (KDC) for example; its security must be paramount so you must run it on a single host running nothing else. However, the absence of the KDC service cascades to all other services relying upon it, so it must be replicated. To avoid creating new failure modes, you run with one master and several slaves so as to trade the diminished operation (no password changes if the master is offline) for avoiding an overall absence of Kerberos service.

## RISK AGGREGATION: CASCADE FAILURE

- Pre-condition: Always-on monoculture
- Ignition: Any exploitable vulnerability
- Counter: Risk diversification, not replication
- Requires: Resolve to create heterogeneity

For cascade failure to be a risk at the national scale, you need the pre-condition of an always-on monoculture. The ignition of that risk is an attack on vulnerable entity within the always on monoculture so long as it has a communication path to other like entities. The counter to this latent risk is risk diversification which absolutely does not include replication. Cascade avoidance is ultimately (at the policy level) a referendum on the resolve to treat shared risk as a real cost, per se.

We now follow this branch to see where it leads. Sean Gorman of George Mason University has an upcoming publication that suggests that the risk-cost of homogeneity kicks in at rather low densities (preliminary results indicate 43% for leaf nodes, 17% for core fabric).



This graph is the result of a simulation where a monoculture of hosts is increasingly infected with malware that prevents further communication with that host. The point is the discontinuity at 43%, and the planning implications of that (such as to avoid having more than 43% of any particular platform in the total mix of platforms within a single enterprise).

Source: Gorman SP, Kulkarni R, Schintler L & Stough R, "Is Microsoft a threat to national security? The effect of technology monocultures on critical infrastructure", George Mason University, Infrastructure Mapping Project Working Paper, 2004.



This may be akin to beating a dead horse, but you are welcome to work through the math which, in turn, is the basis for the next page.

What we want to know is this: For a given enterprise size (y) how much risk can each desktop separately have before there is a greater than even chance of a cascade failure of the enterprise as a whole.

Notation: Pr(A) is the Probability of A; LD50 is the Dose which will prove Lethal to 50% of the experimental animals.
## **CASCADE TRIGGERING**



This is a fabricated example, but it illustrates how much voltage is on the wire unless there are some resistors and capacitors to damp it out.

If we estimate the total number of websites as twenty-five million and we have the somewhat fanciful idea that every person in the enterprise visits one of them at random, then a cascadable monoculture within the enterprise means that the LD50 for five thousand seats is .00014 so that if there are at least 3,400 infected web sites amongst the twenty-five million the odds favor the enterprise getting an infection. For one hundred thousand seats, if there are at least 175 infected web sites then the odds of infection are at least fifty percent.



Avoiding cascades is about putting up roadblocks to the easy flow of hostile bits, regardless of the particulars of how those bits are sourced, organized, or targeted. This is where insurance mindsets and public health mindsets are much the same; public wants to stop propagation while insurance wants to limit propagatability.

Head of worldwide operations, NYC investment bank, said "Last year, we stopped 75,000 inbound viruses but I am prouder that we stopped 500 outbound ones." Parsing that, this individual is saying that in decision analytic terms the "utility" of stopping an outbound virus is 150-to-1 that of stopping an inbound virus. Two orders of magnitude -- sounds about right though maybe three would be better. If that is not convincing, consider active attacks outbound and not just propagating attacks outbound.

## USE IN SECURITY

- Today: business continuity policies
- Tomorrow: track evolution of liability
- AIG *netAdvantage*: security & privacy liability, cyber extortion & terrorism, injury to information assets, business interruption, crisis communication

Three papers from http://www.infosecon.net/workshop/ are relevant here.

In one, the authors show that the risk due to platform monoculture is mitigated by introduction of a second platform even if that second platform is itself less secure than the first, i.e., diversity alone results in reduced firm-wide risk. In the the second paper, it is argued on social capital grounds that the public policy consequence of a monoculture must be mandatory sharing of vulnerability and incident data. In the third paper, a full-tilt, academic-grade mathematical economics argument is made for differential insurance premiums for diversity as a counter to risk-correlation.

AIG, a leading insurer, has been first to market with a number of digital security offerings; http://www.aignetadvantage.com/

## ACCELERATED FAILURE TIME TESTING



Once again, the need for metrics is clear and only if we measure can we achieve reproducibility.

Note that a penetration test is just like what Underwriters' Laboratories does with, say, a toaster. The question is not whether UL can break a toaster, of course they can. The question is whether putting the handle up and down 5,000 times breaks the toaster or whether it takes 10,000 times.

The most important measure, hands down, is the level of effort to penetrate -- what does it take the penetrator to achieve his aim? This allows two important things, relative ordering of like products or like threats -and- a way to assess whether a proposed mitigation is against something that is worth mitigating, e.g., mitigating against takeover by a national laboratory is not a reasonable strategy for a taxi-cab company.



An important point: AFT requires that you know what you are looking for. It does not discover whether a failure can happen given the particular stress but rather how much of that stress does it take to cause the (inevitable) failure.

This can be a quantitative result, like "It takes 7,500 door slams on average to fatigue the hinge post enough to sag the door beyond operational limits." This can also be a qualitative result, like "Direct contact between swords A and B showed that B sustains damage at a rate faster than A and will thus fail first in actual use."



The picture (from Doctor Dobbs' Journal) of what makes quality and security so similar but so distinct: Where there is a design requirement but no implementation there is a quality fault. Where there is an implementation but no design requirement, there is a security fault. The strategy for forcing early failure is different if what you are looking for is a design point that was not correctly implemented versus an implementation fact that was not in the original design.

Thompson HH & Whittaker JA, "Testing for Software Security," Dr. Dobbs Journal, v342 p24-34, November, 2002.



This is the closest of all these measures to what a quality assurance engineer would recognize. You load a server until it degrades, you increase transaction rate until you saturate ("TPC"), and so forth. The idea is to assume failure and to prepare for it.

Ignoring any questions of who owns what, for some time the MSFT Windows Media Player has had features of mandatory upgrade (if an upgrade is available, the user must accept that upgrade) and anti-retention (if an upgrade is taken, the previous version must be deleted). Within the corporate environment, similar policies are often in place even if not formalized in contractual language.

See: Arbaugh W, Fithen W, & McHugh J, "Windows of Vulnerability: A Case Study Analysis," IEEE Computer, v33 n12 p52-59, December, 2000; http://computer.org/computer/ co2000/rz052abs.htm



LOPHTcrack, now known as LC5, is available from Symantec (having bought @stake having bought LOPHT Heavy Industries). It is the admitted best such commercially available tool.



These are examples of what you can measure, such as to compare roles (authorization levels) for the average time to break their passwords, to compare departments on the percentage of their passwords that are breakable over a lunch hour, and to look at the spread in results using quartile analysis (which we demonstrate later).

As an option, measure average time to break for two groups and then for one of those groups apply user awareness training then wait a month and then re-measure. You have a "case-control" study of the effectiveness of (back to public health) immunization against poor password choice.



The reason to know level of effort to break is to compare that to what is tolerable risk.

The reason to compare across various lines in the business is to focus attention on remediation. If your internal network is flat and all your firewalls are good but one, then what is your perimeter really? Order your divisions and attend to them in that order.

Back to those original questions, "Am I better off than I was this time last year?," one sees the point of longitudinal (time trend) analysis. Public health touched on that as well with the difference that it is an observational regime around inherited risk whereas accelerated failure time testing is an intentional provocation of



When an event is inevitable eventually, your best effort is to compress that time to event so that you can reduce its chance of actually happening by understanding the risk factors that would make it come sooner. This amounts to removing the (cliche alert) "low hanging fruit" opportunistic attacks rely upon.

Doing such work over and over allows comparisons either across definable sub-groupings of the firm or longitudinally across time. Either way, you get a relative vulnerability ordering and that alone is sufficient for decision support in security operations.

For more on relative vulnerability, see: Cowan C, "Relative Vulnerability: An Empirical Assurance Metric," Workshop on Measuring Assurance in Cyberspace, June 26, 2003, Monterey, California, at http://www.laas.fr/IFIPWG/Workshops&Meetings/44/W1/10-Cowan.pdf and, later, http://www.homeport.org/~adam/shmoocon/shmoocon-cowan.pdf

## **PORTFOLIO MANAGEMENT**



A classic formulation from a classic text, as first proposed in Jaquith A, "Learning from Wall Street: Risk Management for Applications," Secure Business Quarterly, Q2 2002; see http://www.sbq.com/sbq/app\_security/sbq\_app\_wall\_street.pdf

Source: Maginn DL & Tuttle DW, <u>Managing Investment Portfolios, 2nd edition</u>, 1990, Warren Gorham & Lamont.



Perhaps illustrating that this is an idea whose time has come, analysts are now touting portfolio management ideas for security management. The first known reference, by the Giga Group, is at http://www.cio.com/analyst/012502\_giga.html; there are others, of course.



The point for financial types is to get risk into commodity status, keep it there, and make some money. Risk as understood in finance is not bad so long as it is priced correctly and hedged adroitly. The job of the portfolio manager is to balance the aggregate risk of multiple investments in the portfolio.



This is harder to get just right than it sounds, but also easier to get started.



Let's work an example using just the performance measurement / attainment of objectives part of this.



Real life example from published literature over the next several slides.

Geer DE, Jaquith A, & Soo Hoo K : "Information Security -- Why the Future Belongs to the Quants," IEEE Security & Privacy, v1 n4 p24-32, July/August, 2003.



The IBM study (by Barry Boehm) said that \$1 in design bought as much as \$100 did in field maintenance, and this was for a time when product lifecycles were more relaxed than they are now and location-independent attack was impossible. More can be found in his book, <u>Software Engineering Economics</u>, Prentice Hall, 1981.

The Software Engineering Institute at Carnegie Mellon arrived at the other numbers by measuring practice, not as a proscription for what to do.



This is the standard methodology of a well known security company to penetration testing applications. It does not matter what the approach is precisely, but it does matter that this approach was used on many, many engagements hence bias of observation can be analyzed away since all data that was collected under this methodology had the same biases.



First finding from pooling: Security defects are common. The nine categories have sixty particular defects amongst them (genus & species). The rightmost column is how many engagements had any occurrence of each of the sixty, with the result ordered by the percentage thereof.

It also illustrates that when doing measurement you actually do have to make assumptions: If a design says "must be resistant to hostile input" and the implementation is vulnerable to hostile input, then that is treated here as an implementation fault. If, on the other hand, the design is silent on hostile input and consequently the implementation is vulnerable thereto, then that is treated here as a design fault. Oh, and a "serious design fault" is one which produced an above-median risk which, if exploited, also produced an above-median impact.



Second finding: There is a real difference between the top quartile and the bottom quartile, which is all about heightening contrasts.

In the first finding, it was a binary decision of whether an engagement found any of a flaw type. In this finding, we count flaws per engagement. Then, for each type, we divide the population into quartiles (four equal sized buckets). By comparing the lowest quartile to the highest, you then get a sense of spread and range for the measure at hand. In this case, it is the count of flaws per engagement by each of the nine categories (genus) of risk. As you can see, incidence and ratios of incidence vary a lot. Crytographic algorithms have a small range of flaw density while the greatest ratio is that of Sensitive data handling. If you assume that your environment is a leader, then the above suggests you might concentrate your efforts on Input validation; if you assume that your environment is a laggard, then instead you might focus on Authentication and access control. And so forth.



Third finding: Leaders not only have fewer out and out flaws, it translates into less business risk.

Business risk was assessed on an ordinal scale, 1–5, with 1 as lowest risk and 5 as highest. We invented the scale, using an odd-number of categories (which is recommended) and in parallel did one for ease of exploit and one for business impact. After assignment of a score to each vulnerability on both those scales, we summed up the risks for a composite "business adjusted risk score." While the details do matter, see the paper for them. The point is that we then compared BAR scores, again by quartiles, in the form you see above (which is called a "waterfall" graph). Now we're getting somewhere: If we can price the cost of moving a given system from the bottom quartile to the top, we can say that the cost effectiveness of doing, say, better session management is \$XYZ for an 88% reduction in risk versus \$ABC for a 20% reduction in risk for better information gathering.



Fourth finding: Early money is better than late money, an is so as measured by returns on security investment.

Going back to the 1981 IBM study and the 1998 CMU course notes, we combine the fees charged by the consulting firm for the risks found. Since clients hired the consulting firm at various stages, we can say whether the dollars involved in that hiring were expended at one of the three stages of product lifetime. Looking at BAR reductions but asking how the money would have changed had the work been done at a different stage of product lifetime, we finally come to a net return curve that looks like this. It is likely that 21%/ 15%/12% are wrong, but the shape is right -- it really does pay in classic economic terms to find your flaws early. Real data.



This is the amount of risk per assessment, separated by quartiles, and graphed over time. The news is apparently quite good with advances on all fronts.

That work continued over three years during which the four quartiles of customers all cleaned up their acts, presumably under the influence of the consulting reports they were getting. This is good news. The three years shown are simple what was covered in the referenced paper; the work continues.



This is the same graph, but <u>normalized</u> to the best quartile. Now you can see that although risk is declining for each quartile (the good news), the first quartile is getting better faster than the fourth quartile and thus the ratio between the best and the worst is broadening over time.

The implications of this are arguably profound -- If you are doing a good job at this (systemic) risk reduction, then the fraction of your total risk that is due to your counterparties (the unique risk) is rising. Were we talking about medicine we could doubtless agree that if we were to cure heart disease then cancer would become even more important than it now is; that is what you see here. By normalizing to the best quartile we have removed nearly all measurement artifacts that might affect our inferences; the inferences remaining are perhaps weaker but less likely to be artifacts. Divergence of risk is a solid finding.



To have a portfolio measure of any sort you need a broad measure of the market within which the portfolio lies. Whether this is direct data sharing, implicit data sharing with a common truste third party, or is limited to divisional difference within a single enterprise, you must have an aggregate comparand.

Regardless of the comparand, the point of analysis is to heighten contrasts. This is directly consistent with looking for leverage in a set of candidate financial transactions. The examples given here -- of quartile, waterfall, non-parametric ordinal assignments to categories, etc. -- are just examples. There are many alternatives. Do some exploratory data analysis.

The bottom line is that it is possible to price risk, even if (as was shown) what you are pricing is relative risk reductions against a baseline for which there is no known calibration.





A rather startling result in the physics literature has mathematically shown that a network design has to trade off vulnerability to random faults and vulnerability to targeted faults, that it is not possible to be maximally resistant to random component failure without creating the conditions in which targeted attacks cause outscale connectivity losses just as it is not possible to be maximally resistant to targeted attacks without creating the conditions in which random faults cause outscale connectivity losses.

See a short discussion at http://en.wikipedia.org/wiki/Scale-free\_network or Albert-Laszlo Barabasi's book, <u>Linked: How Everything is Connected to Everything Else</u>, Morgan Kaufmann, 2004.



This is the impact of the insight in the physics literature on scale-free networks. The claim that the Internet is scale free is in fact true –– measurement of Internet connection patterns is what brought the original authors to the conclusion that the Internet was scale free, not the other way around (that is, the measure was not to confirm theory; rather the theory grew out of measurement).

If a network is intentionally scale-free, then targeted faults can have substantial impact. Mitigating that means having some mechanism to throttle demand, and that is the case in many commercial ISPs who will not let traffic volume rise too steeply whether inbound or outbound (relative to their peering points with other ISPs).

Corporate networks tend to be designed a bit more, not accreted by the near-random process that grow scale-free networks. As such, they may well be more resilient to targeted attacks but by the theoretic result, this means that they have a compensating rise in vulnerability to random faults, perhaps explaining the necessity for a network operations center (NOC).



None of this should be surprising, but the physicists develop these ideas with particular rigor. The reason they find their results surprising is that with the scale-free property connectivity so dominates that it becomes likely that old viruses never die, i.e., there is not really a minimum threshold of infection required to sustain a virus' presence in the Internet at large.

Source: Pastor-Satorras R & Vespignani A, "Epidemic spreading in scale-free networks", Phys. Rev. Lett. 86, 3200, 2001.



Posting a patch starts a race wherein the patch is reverse-engineered to produce exploits. The two data points are intended to bracket current reality. In the one case, if patching does have a one-month half-life while the reverse engineering interval is 90 days, then the susceptibility would be 12% at the moment of exploit. By contrast, if patching has a three-month half-life while the reverse engineering interval is one week, then the susceptibility would be 94% at the moment of exploit.

Time-to-exploit is shrinking while the time-to-patch is lengthening (if you factor in the growth of always-on, always-connected home machines) so the question becomes whether "mandatory" is a word we must use and, if so, what would it mean?



With the brusqueness of physics, the point is obviously that security will not be perfect hence relative vulnerability is likely to be the actual measure of choice. As said at the outset, a relative vulnerability focus is admitting that an ordinal scale is all we are going to get or, in brighter language, we are able to get an ordinal scale and with that there are lots of things we can do.

Physics shows us that there are thresholds, e.g., for viral persistence, for connectivity as both a value and a source of risk, and so forth. Having physics to occasionally fall back on is actually reassuring as nothing else has the same rigor, the same swagger, as physics.



This scale free network model may or may not apply to real networks. It probably does not wherever policy tends to trump free choice of interconnection. However the lesson that optimality tradeoffs around what sort of threat you are resistant to and what are you not is worth repeating. The reference below, which hard reading, adds that you can do better in designing a network for effective bandwidth and resistance to faults but only if you design for that rather than permitting random interconnection. This remains an area of theoretic debate, but there are lessons to be learned now and no doubt lessons to be learned later.

Doyle JC, Alderson DL, Li L, Low S, Roughan M, Shalunov S, Tanaka R, and Willinger W : "The 'robust yet fragile' nature of the Internet," Proceedings National Academy of Sciences, v102 p14497-14502, http://www.pnas.org/cgi/reprint/102/41/14497.pdf



As the scale-free versus designed network discussion shows, optimizing for one variable not unsurprisingly may well de-optimize another. So long as you are watching all the dials, that is no problem. So watch all the dials.

What physics has told us is mostly about the interplay between connectivity and time, which are both perhaps related to propagation of change whether that change is for the better (as in a patch management system) or for the worse (as in a geometrically propagating worm). Physics also tells us the importance of having a testable theory, a sense of the big picture yet in simple terms. That is hard to do, but it is so powerful when it obtains.




Perhaps in the next revision of these notes we will explore all of the above, which is, as well, not a complete list. The field is wide open to you to innovate yourself.

See http://www.wired.com/news/infostructure/0,1377,65191,00.html for more ideas.

### **MODELLERS V MEASURERS**

### modelers

Risk equations Loss expectancy Linear algebra Attack surfaces Information flow Economic incentives Vendors Why

#### **measurers**

Empirical data Time-series analysis Correlation Essential practices Information sharing Economic spending Enterprises Before and after

As you think on these topics, ask yourself if you are a modeler or a measurer. The discuss@securitymetrics.org mailing list has -- with this result of how to tell.

Yes, this is only the security field's version of Isaiah Berlin's famous essay which is highly recommended; Berlin I : <u>The Hedgehog and the Fox</u>, Simon & Schuster, 1953.

# TREND ANALYSIS



http://stats.oecd.org/glossary/search.asp



Public ISC data; http://www.isc.org/index.pl?/ops/ds/host-count-history.php

#### ... in thousands

1990 :	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
2003	2004		2005	2006	2007							
236	376	727	1,313	2,217	5,846	14,352	21,819	29,670	43,230	72,398	109,574	147,345
171,638	285,139		353,284	439,28	6 433,	433,193						



So, does the estimate of total Internet hosts exhibit selection bias? Of course it does: network address translation (NAT) makes a raft of hosts appear as one while multi-homed hosts, having as they do multiple addresses, can cause over-estimate. However, if either or both of these is true it is of no import so long as the fractions are relatively stable.



It is the trend that matters. Ignore the ordinate (Y axis) and look at the shape.



Without an ordinate, it is easier to look just at the shape.



Trend is what matters, especially when a model can be fit to it, as is the case here.

By the way, that is a pretty good fit:  $R^2 = .9976$  (coefficient of correlation between the observed data and the fitted curve).



Sometimes trends are cyclic. Symantec views robot network (bot) recruitment as cyclic, here with a period of epidemic spread followed by a period of stabilization until some new attack method appears making possible another cycle of recruitment.

Symantec Threat Report IX, March 2006. Not open source.



Trends can also be harmonic; here the attack graph for Blaster as provided by McAfee and clearly showing differences between when people are awake versus when they are asleep.

http://www.hackerwatch.org/checkup/graph.asp http://www.hackerwatch.org/img/map/worm.png



So, does this show an all-out assault on the Internet Christmas shopper? If not, what does it show?

The point is that trends can occur in smaller-than-full intervals though, of course, you have to be careful not to over-read the data here. This is the NVD workfactor data that we will come to later, but the illustration done with it belongs here.



Trends come up in everyday life all the time, such as the example above where law enforcement uses street prices for drugs as a calibrator on whether their control efforts are winning or losing.

Since the price of stolen data seems to be falling, we might as well face up to the fact that we are losing our control problem.



In security, trends are going to often be the best we can do and they are consistent with ordinal scale measurement. As has been said before, if decisions can be made on that basis, trend analysis is good enough and particularly so for cost-effective decision making.



"There Ain't No Such Thing As A Free Lunch" from Heinlein RA : <u>The Moon Is a Harsh</u> <u>Mistress</u>, 1966, which, incidentally, was adopted as a title by economist Milton Friedman.



This is an idea we will now elaborate.



Cost-benefit ratio is, surprise, the ratio of a cost to the benefit it provides. This is valuable if it is less than 1.0, i.e., you get more benefit than your cost was for getting that benefit.



Cost-benefit analysis requires pricing the cost and the benefit on a common scale so that you can ask whether you would rather have the money (avoid the cost) or the benefit (incur the cost). This can be hard.



Cost-effectiveness analysis asks how much benefit can you get for how much cost.



Cost-effectiveness assumes that you will, indeed, spend the money and thus your interest is in how much you can get for your money, not whether you'd rather keep your money in the first place.



Putting a stake in the ground, it isn't whether one would rather keep the money or get the benefit (CB) but rather what good can you do for the budget dollars you have.

CE is always tractable; CB is only tractable or stable when the conversions of benefits to dollars are stable.



With fictitious data, this is a guess as to how you might look at a set of CE options. In this picture, one would see that the cost effectiveness of Developer Education is very good indeed, while far from good for biometrics. If your budget situation were that you spent no more than \$X, rightward parts of this option graph might disappear.



When talking cost, it is good to make sure that you are talking total cost. For security, these costs are of two classes, costs expended to prevent trouble (anticipation) and costs spent to clean up from trouble (failure). Total cost is the sum of both.



The goal you seek is to maximize on variable, the benefit, and to minimize another, the cost. This is what cost-effectiveness seeks to provide. Economists would likely call this optimality and be done with it.



Risk transfer is about trading one risk for another; that can be internal as well as external. This picture does not specify, but it illustrates the tradeoff between anticipation (prevention) costs and failures (mitigation) costs. The total cost is the sum of the two and, as the graph shows, spending nothing on anticipation maximizes failures costs just as spending too much on anticipation minimizes failure costs. The saddle point is your management target.

Source: "Costs of Information Assurance," National Center for Manufacturing Sciences, August, 2002; see http://trust.ncms.org/pdf/CostInfoAssur-NCMS.pdf



One of the things that NCMS points out well is that the level of collaboration you have with your customers, suppliers, and other counterparties affects the cost of failure should you be unable to have that collaboration. If you have little collaboration, you can be offline, say, at little effect. If you have a high degree of collaboration, the effects of being offline are more profound. Were these true, you might have to adjust your spend up or down to reach optimality.



So at low collaboration, the total cost has its minimax point where anticipation costs are minimal because failure costs are also minimal.



At middling collaboration, the failure costs have risen so the minimax point has moved rightward.



At high collaboration, more money still must be spent on anticipation if the minimax point is to be achieved.



All this is obviously of direct application to nearly any security setting. If you have a loss you are willing to eat (like an insurance deductible), then you can set your protection level accordingly. You can transfer some risk and anticipate other risk while bearing yet another. More to the point, your business people will be able to have a conversation like this.

### **DECISION SUPPORT**



Attempting true rigor in calculating return on security investment (ROSI) can be a timesink but it is also a fundamentally valid question in a risk management world.

## CE AND ROI DECISIONS

NCPA

By spending \$227,000 every year for sickle cell screening for unscreened black newborns, we add 961 years collectively to their lives at a cost of \$236 for each year of life saved.

"Dying Too Soon: How Cost-Effectiveness Analysis Can Save Lives, National Center for Policy Analysis," Washington, D.C., 1997, available at http://www.ncpa.org/studies/ s204/s204.html, and, in particular, Table VI at http://www.ncpa.org/studies/s204/ table6.gif

# CE AND ROI DECISIONS

NCPA

By spending about \$460 million per year on heart transplants, we add about 2,900 years to the lives of heart patients at a cost of \$158,000 per year of life saved.

ibid

## CE AND ROI DECISIONS

NCPA

Equipping school buses with seat belts costs about \$53 million per year; but since this effort will save only two children's lives every year, the cost is about \$2.8 million per year of life saved.

ibid
### CE AND ROI DECISIONS

NCPA

We spend \$2.8 million every year on radionuclide emission control at elemental phosphorus plants (which refine mined phosphorus before it goes to other uses); but since this effort will saves at most one life alternate years, the cost is \$5.4 million per year of life saved.

ibid

## CE AND ROI DECISIONS

NCPA

While banning asbestos in automatic transmission components costs but \$22,000 per year, the cost per year of life saved is \$66 million.

ibid

# CE AND ROI DECISIONS

NCPA

	\$/yr in M	+Life Years	\$/LY in M
sickle screen	0.227	961.	0.00024
heart txplant	460.	2,900.	0.158
bus seatbelts	53.	2.	2.8
radioactivity	2.8	0.1	5.4
asbestos	0.022	.0003	66.4

ibid, in summary form



Let's work a simple example.

In this case, we work out a dollar value for each unit of risk reduction. So long as we consistently measure the before and the after, the relative vulnerability of the before and the after can be then used for comparison, as is done here. If you have many different options on what you might do, sample the lot of them, order the results, and just proceed from most cost-effective toward the least.

# THINKING MORE BROADLY ABOUT COSTS



IDC, non-open source reference.



The more mature the infrastructural entity is the more security is a subset of reliability, per the logic above.

The parallel: that if a system is unregulated then it is unpredictable, therefore regulation necessary is for predictability, yet regulation is insufficient for predictability, therefore regulation is a subset of predictability suggests itself. If as correct as the relation between security and reliability, then the question for the law is how to regulate for predictability without damping out innovation or the motivation to improve. This is hardly a new topic, but the digital physics will stress security as a subset of reliability.

As Whit Diffie (Stanford) has observed, computing would become free were it not for security.



This section drawn from http://www.usace.army.mil/publications/armytm/tm5-698-3/glossary.pdf but see also http://www.weibull.com/SystemRelWeb/availability.htm



Mean Time Between Failures is the measure of the average time between (in our case) security events.

Mean Time To Repair is the measure of the average time to recover from (in our case) a security event.

Making MTBF infinite is infinitely expensive. Making MTTR zero likewise. Neither is the whole answer separately but together you have a risk management decision that permits actual, sane discussion of the Total Cost of Ownership for the security technology and processes that you do deploy.



In some circumstances, your availability improvements are most cost effective when approached through suppressing failures. In others, they may come from shortening repair time. For a space mission, no failures clearly wins. For Google, throwing out a misbehaving board-level Linux blade is the answer.



Note, in case it was not obvious, that "MTBF" is not the same as half-life. This is a side issue, but the exponential curve above says that if MTBF is 1 unit of time that 50% of the component it covers will have died by 0.69 units of time.

"Availability & Reliability Theory," APC, at https://ilcsupport.desy.de/cdsagenda/ askArchive. php?base=agenda&categ=a0533&id=a0533s1t12/moreinfo



An important point: If the risk of failure is uncorrelated across multiple instances then redundancy will raise availability (more units will have to fail to break availability). If, however, the risk of failure <u>is</u> correlated and transmissible, then adding units decreases availability.



Adi Shamir, the "S" of "RSA," received the Turing Award in 2004. His acceptance lecture included three points, as above.

http://www.acm.org/awards/turing\_lectures\_project/turing/S/s-pp/shamir\_1files\_files/ TextOnly/index.html





Probably not the way to run the railroad, but some management responds only to this.

### LEGAL CORROBORATION

Jeffrey Ritter, Esq.: That which... ...is not documented does not exist. ...was not recorded did not happen. ...has not been audited is vulnerable.

He does not mean a path to invisibility, but rather that these are the pre-conditions for liability. He is advising law firms on just this sort of thing, i.e., that their own handling of co-mingled documents from their clients is dangerous to their clients and themselves unless that handling is done with rigor. (His firm is Waters Edge Consulting, wec-llc.com, co-founded with Karen Worstell, former CISO for Microsoft.)



Judge Learned Hand says simply that if it is more cost effective to anticipate and thus prevent a failure than it is to bear the risk, then there is liability for not having done so. This is a precedential case for all of U.S. liability case law.

UNITED STATES et al. v. CARROLL TOWING CO., Inc., et al.; Nos. 96, 97, Dockets 20371, 20372; SECOND CIRCUIT COURT OF APPEALS; 159 F.2d 169; January 9, 1947.



Applying Hand's calculus to data from the Federal Trade Commission on identity theft, 4.6% of the population has suffered an identity fraud. In the process, they spent three hundred million hours repairing the troubles caused (priced here at the Federal minimum wage) and they also spent five billion dollars out of pocket. The ten million people involved thus had a \$655 loss per incident. Since the probability (P) of a loss, 4.6%, times the loss (L) of \$655 imposes a burden (B) of \$30.11, the question then is whether it is possible to protect an individual against identity fraud for \$30.11 per annum. If it is, then liability is found. If not, not.

Identity Theft Survey Report, Federal Trade Commission, September, 2003, as found at http://www.ftc.gov/os/2003/09/synovatereport.pdf

### **CONTRACT AS PROTECTION**

The Register

"[B]y using this product you agree that it's all your fault, that it's only broken to the extent that it ships 'as is' and therefore if you think it's broken you accepted that this was the case when you bought it, and anyway you agreed it wasn't and you didn't buy it anyway, because it's still ours..."

This is the wonderfully curmudgeonly UK digital publication "The Register" synopsizing the plain english meaning of most software licenses. Liability can, as ever, be removed by contract as this one tries illustratively doing. See http://www.theregister.co.uk/content/4/33082.html

### SOFTWARE METRICS



One of several methodologies for producing reliable software at attractive costs, the COnstructive COst MOdel (COCOMO) provides differing advice for three tiers of development teams and requirements, as stated here. Material taken from http://www1.jsc.nasa.gov/bu2/COCOMO.html



Defining three outcome variables, E, D, and P, and noting that software cost is going to be dependent on sheer volume measured in thousands of lines of code.

a l	b c	d
a l	b c	d
a l	b c	d
a l	b $c$	d
		00
.4 1.	05  2.5	0.38
.0 1.	12 2.5	0.35
.6 1.	20 2.5	0.32
	.0 1. .6 1.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

Coefficients derived from practice under a NASA contract to TRW. See original reference to pursue this.



A punchline: as projects grown in size they also grow in complexity and requirements, i.e., the path tends to be diagonal as seen here. The chart contrasts 1,000 lines of code with 1,000,000 and then 100,000,000. In the upper left box, we find 500 LOC / person month of effort. In the lower right box, we are down to 27 LOC / person month of effort. This is a complexity tax imposed by a requirement for constant quality.

As this talk is not about software construction, we will move forward, but there is a lot of work to be done on stealing from the quality assurance literature for the benefit of software security.

# <section-header><section-header><list-item><list-item><list-item>

Any attempt to list them all will inevitably leave somebody out who will inevitably be aggrieved. Get the digest of Metricon 1.0 now (see below) and the digest of Metricon 2.0 as soon as it is available (in a similar location). This is a very intensely worked area with real competition, and, that means whatever is written down here is going to quickly outdate and, of course, those who are competing will not share all they know.

http://www.securitymetrics.org//content/attach/Welcome\_blogentry\_010806\_1/ metricon.notes.PDF

### FIELD ESTIMATION



• 
$$n_2 = #(2^{nd} \text{ capture})$$

• 
$$m_2 = #(2^{nd} \text{ capture found to be marked})$$

• "Lincoln Index:" 
$$\frac{m_2}{n_2} = \frac{n_1}{N} \implies N = \frac{n_1 n_2}{m_2}$$

Sometimes, you want to estimate how many frogs there are in a pond. For that you capture some frogs, band them, release them, wait a while, and capture some more frogs. The ratio of frogs captured in the second pass that do or do not have a band tells you what you want to know -- the total number of frogs in the pond, as we shall see. The assumption, and of course there is one, is that your chancing of catching each individual frog is the same.



In security, we might well use this. We would catch all the e-mail outbound in a one hour capture. We'd band (remember) whomever sent bad e-mail by whatever definition we wished to use. At a later time, we'd do this a second time. People who re-appeared from the first time we'd treat as banded. We could now estimate the number of people who are sending bad e-mail.

In the example, forty-one in pass one plus sixty-two in pass two, of which six are repeats, and now we have an estimate of the population of senders of bad e-mail.

# (FOR THE RECORD) Better to calculate N = (n<sub>1</sub>+1)(n<sub>2</sub>+1)/(n<sub>2</sub>+1) - 1 m<sub>2</sub>+1 - 1 So our example is really {41,62,6} ⇒ ∃ 377 Bad Mail senders Has seen real use in analyzing repeated design reviews by independent teams

Without going into it, the better statistical measure is as seen here which leads to a different though similar estimate of the number of senders of bad e-mail. For further discussion, see several texts. For security purposes, and remembering the Dr. Dobbs illustration, you might especially want to read Vander Wiel SA & Votta LG : Assessing Software Designs Using Capture-Recapture Methods, IEEE Trans on Software Eng, v19 n11 p1045-1054.



Sometimes you don't band the frogs and throw them back -- sometimes you want to get the frogs out of the pond. You can still estimate size of the beginning population by, you guessed it, making an assumption: that on any round of catching you catch the same percentage of frogs.



So, with only two numbers, 29 captures on the first round and 18 captures on the second round, we can say that we began with 76 frogs in this pond and that the population will decline further to 20 thence 14 thence 9 thence 6 thence... under repeated removal of 29/76=38% of the frogs at each round.



In security, we might say that within a university the returning students and their laptops are the pond and the ones that have malware are the frogs to be removed. Or we might do a capture/re-capture experiment to tell people sending bad e-mail that they should not do it again.

### MORE TREND ANALYSIS

				NIST
Component	2005	2004	2003	2002
OS	19	140	163	213
Net Stack	1	6	6	18
Non-Server App	229	393	384	267
Server App	88	345	440	771
Hardware	0	20	27	54
Protocol	12	28	22	2
Crypto	0	4	5	0
Other	0	10	16	27

This is data right from the National Institute for Standards and Technologies. I don't like it; it doesn't tell you anything; the column order is reverse chronological and the raw counts offer no insight. But let's start with it, as seen at http://icat.nist.gov/icat.cfm? function=statistics



Let's see if there is progress being made by making a stacked area graph and running time in the forward direction. It does indeed look like progress.



But the progress is hardly uniform. The compound annual growth rate (CAGR) varies from -73.5% to +81.7%, which is quite a range, and has an overal CAGR of -36%.
## MARKET SHARE

Component	2005	2004	2003	2002
OS	5%	15%	15%	16%
Net Stack	0%	1%	1%	1%
Non-Server App	66%	42%	36%	20%
Server App	25%	36%	41%	57%
Hardware	0%	2%	3%	4%
Protocol	3%	3%	2%	0%
Crypto	0%	0%	0%	0%
Other	0%	1%	2%	2%

It might be more instructive to look at market share rather than pure count. In the format of the original, it looks like this (which is still pretty useless).



But as market share we can now see something worth seeing, that the green Server Application category was once dominant but is in fast decline, its place taken by the brown Non-Server Application category.



Now we have a metric on which to base a decision; we need to work on these Non-Server Applications as they have a CAGR of 49% in market share terms while everything else has a CAGR of -25% in market share terms.



If we take the numbers as given and just do a linear regression so that there is a 2006 (plus one year) prediction, we'd expect the year 2006 values to be down to three (from eight) classes with Non-Server Applications now at 91.5%, thus reinforcing the idea that we need to attend to that line item above all others.



Graphing, in the same style, with the forecast in place gets the point across to almost anyone.



And, in fact, forecasting with an intervention versus non-intervention dichotomy is often a very good decision tool indeed. You can overdo it, of course, but a healthy skepticism is an adequate protection here.

Scepticism is the chastity of the intellect; it is shameful to give it up too soon, or to the first comer. -- George Santayana

#### BACK TO THE FUTURE

Q: How to assess øday protection?

A: Put tool on XP/unpatched, throw all the malware since 2002 at it, treat its future as a simulation of your future

You have the <u>real</u> future for some things; start there and look at those time series.

Sometimes the time series you really want is a deep projection into the future. That is hard to do. As an example of trying, the present author wanted to assess a Oday protection strategy. Of course, one cannot ask for samples of future Oday attacks, so an unpatched Windows XP system, vintage 2002, was taken and the protection installed on it. As 2002 is four years back, all the worms and viruses that have appeared in four years can be said to be a sample of what the future held for XP in 2002 and thus throwing all of those attacks at the unpatched XP system was, in fact, a simulation of repeated Oday attacks and, in turn, an adequate test of whether the installed tool had protective value against Oday malware. As a testing strategy, it worked and worked well.

#### VISUALIZATION



The point is, you are collecting and presenting metrics as <u>decision support</u> and not for art, fame, glory, fun, or self-protection. Or at least let us assume that is the case.

Highly recommended are the books of Edward Tufte, but you probably already know that. See http://www.edwardtufte.com/tufte/ for more; they are seriously good (humbling, really).



Manufactured data, Jaquith, op cit., p.166



Junk. All the doodads and visual effects add \*nothing\* and should not be present.



Clearer and thus better. Save the visual effects for when you need them.

			Bugtraq 2004
	vendor	vulns	
	Check Point	8	
	F-Secure	11	
	IronPort	0	
(	ISS	8	
	Kaspersky	2	
comparative	McAfee	14	
counted	OpenSSL	5	
counted	Panda	3	
data	Sophos	5	
	SSH	3	
l	Sygate	5	
	Symantec	32	
	Trend Micro	7	
	Webroot	4	
	Zone Labs	6	

The point is understanding, and by ordering and showing both the point and cumulative curves, presumably those who want to understand, do.

2004 Bugtraq data as reported by Jaquith, op cit., p.194



As with the previous display, inessentials are kept at a minimum, labels are straightforward, and a lot is packed into a small space.

Excel: 3 column worksheet: label, data, cumulative %age. Insert a bar chart. 2click category scale getting "format axis", then "scale" tab, then check "categories in reverse order." 2click secondary (cumulative) bar to get "axis" where you check "secondary axis." 2click primary axis then set "max" to true max and "min" to true min (they will be wrong). Turn on "show data value" for both, but 2click a secondary data value then click "alignment" where you change it to "inside end." Click secondary bar then, from top bar, "Add Trendline..." which should be a polynomial of order 5 (or so). 2click secondary bar going to "Patterns" here you set the Border to "none" and the Area to "none" making the secondary bar chart disappear. 2click the top (primary) scale and turn off tick marks and tick mark labels, making the top scale disappear. 2click the left (vertical) scale and turn off tick marks but leave tick labels on. Remove gridlines, color, border, and legend from the chart itself. Remove the last (extraneous) "100%" label on the secondary trendline.

					•••		NIST
		2003	2004	2005	2006	2007	total
	Microsoft	212	293	293	451	233	1482
comparative	Apple	82	135	204	202	137	760
counted {	Oracle	26	129	99	277	88	619
timo corios	Mozilla	18	86	152	285	69	610
time series (	Cisco	64	154	130	123	123	594

Data as derived from several files available at http://nvd.nist.gov/download.cfm, plus assorted awk scripts...



This is simply the side-by-side plots of how many CVE vulnerabilities were posted against the given vendor by year.

Gives you a sense of scale for "Who is the problem?"



This now normalizes to a baseline, namely the number of vulnerabilities reported in 2003, and from there the multiple of that year that a given year represents.

Gives you a sense of scale for "Who is having a rough time?"



FISMA scores, courtesy of Richard Bejtlich's http://www.taosecurity.com/images/ fisma2003-6.jpg



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This now normalizes to a baseline, namely the number of vulnerabilities reported in 2003, and from there the multiple of that year that a given year represents.

Gives you a sense of scale for "Who is having a rough time?"

					@5	stake
		01	03	03	04	
	Authentication & access control	0.7			6.5	
	Configuration management	1.2			3.3	
categoric	Cryptographic algorithms	0.3			0.5	
	Information gathering	1.0			1.3	
quartiles	Input validation	1.3			3.5	
	Parameter manipulation	0.2			1.8	
	Sensitive data handlin	0.3			3.3	
	Session management	0.7			3.3	

Taken from Geer DE, Jaquith A & Soo Hoo K: "Information Security -- Why the Future Belongs to the Quants," IEEE Security & Privacy, v1 n4 pp24-32, July/August 2003.



Sort of OK in that you can look at this and quickly see that cryptographic algorithms do not much matter in looking for further risk reductions but authentication and access control appear to be a very fruitful place to do further work as the separation between the first and last quartiles is broad there.



The data is discussed elsewhere, but the illustration is how small multiples displays lends itself especially well to quartile analysis.



Sometimes the point is to get a lot of data across without breaking the train of thought for something like "Turning now to Figure 4, you can see" when Figure 4 may well be on the next page.

### NOT WONDERFUL...



ber of new sites has become, if anything, more variable. Less obvious is that the number malware sites and variants show sustained growth and appear to imply a change in target-ting by the opposition. The next month may be telling.

The conventional method, in both academia and, for that matter, The Economist.



For discussion, see either Edward Tufte's Beautiful Evidence, 2006, or this URL

http://www.edwardtufte.com/bboard/q-and-a-fetch-msg?msg\_id=0001OR&topic\_id=1



A different way to use them, that's all. Sparklines are also useful in dashboard applications

For some Python code to generate these, see http://bitworking.org/news/ Sparklines\_in\_data\_URIs\_in\_Python, though the ready may be amused to learn that these sparklines were done using Microsoft Excel charts (heavily abused) just to see if it could be done.

	sector	country	natch latoncy	value at rick
	salos	Spain		0.7
	sales	Jaman	12	0.7
	sales	Japan	10	0.9
Nested (	onginooring		10	1
INESted	engineering	Cormony	140	1
hierarchy {	engineering	India	10	0.7
of problems	operations	TIC	E	1
	operations	Correction	F	1
	operations	Germany	5	1
	operations	Spain	5	1
	operations	Japan	5	1
	operations operations operations	Spain Japan	5	1 1 1

Not an everyday need, but when hierarchy is the core of how decisions must be made and accountability rendered, it is important for the management and the technical sides of the house to agree on something, and a picture is often the best method to do so.



Ben Schneiderman's "Tree Map" is something you probably want to learn about but which is too much for today's discussion to do justice to. His home page, http://www.cs.umd.edu/~ben/, has several references.

The picture is fictional data to illustrate how patch latency might be described for management purposes. In this case, it is a location by function breakout where size of a block is scaled to number of seats while the color indicates latency — in this case black is lowest latency (hence no concern) and runs upward through green, yellow, and finally to red where latency is highest. In this fictitious data set, one might conclude that operations has a common and quite effective latency minimization while US Engineering apparently ignores patching, etc.



The ISO 7799 standard, at a view depth of two, showing what is relatively important to what. See http://www.freshcookies.org/jtreemap/iso-example.png.

# FROM NUMBERS TO INFERENCE



Example due to Jaquith.



In a multi-year field observation study where company's exteriors were scanned for vulnerabilities and the results pooled for descriptive purpose, Gerhard Eschelbeck of Qualys came to publish his "Laws of Vulnerabilities" as found at http://www.qualys.com/research/rnd/vulnlaws/

Yes, there is selection bias in that the company's scanned invited the scanning, thus proving that they have an interest in security that is probably in excess of the average interest. Nevertheless, this combining of multiple analyses into one is itself an analysis, a meta-analysis, and it is a measure or measures of some real value.



Eschelbeck noted that patching behavior is like radioactive half-life; each succeeding fixed interval of time has the same fall-off in the number of patched systems.



Over one year of observation, here 2004 through 2005, the half-life constant for internal systems changed from 62 days to 48 days, a reduction in patch latency of 23%, a better figure than the 10% reduction seen in external machines. On the other hand, external machines were three times quicker in 2004 in getting patches and still a respectable 2.5 times as fast in 2005.



In turn, Eschelbeck makes some observations, the first of which is that half of the problems to really worry about are new each year.


and that one in twenty-five of all vulnerabilities is effectively immortal,



and that there is a 90/10 rule for magnitude of danger and count of vehicles for carrying that danger



As we all have guessed, the interval between warning and attack shrinks. Eschelbeck's data is that in that first half-life decline from 100% unpatched to 50% patched, 80% of all exploits become available. This means that in patching one has the quick and the dead.



Automation is, of course, what in many ways separates digital security from physical security more than any other. This tends to front-load the damage to the earliest parts of the period of susceptibility, and in Eschelbeck's data that is 85% of damage in days 1-15.

### SOMETHING TO THINK ON

A plane lands in England full of bullet holes. The repair mechanics suggest armoring the plane where the holes are. The pilot notes that the planes which come back do not have the kind of bullet holes that need armoring.

An apocryphal story, but a good one. It reminds us that what we can observe has already been through some filter. In this case, the returning planes were still flyable so the bullet holes they carried were, ipso facto, not the ones to fear most.

## YET MORE TREND ANALYSIS



Public CERT data, http://www.cert.org/stats/ for numbers of incidents reported (which they stopped doing in 2003, hence the cutoff).

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
2003												
252	406	773	1,334	2,340	2,412	2,573	2,134	3,734	9,859	21,756	52,658	82,094
137,52	29											



The calendar is per IDC, and added to the incidents per CERT, we can now look at the rate of change of incident reports to CERT demarcated by the dates of product release by Microsoft (MSFT has a 94% market share so we can safely ignore all other vendors here).

Win 3.1	Win NT	Win 95	NT 4.0	Win 98	NT 5.0	Win 2K	Win XP
1990	1995	1997	1998	1999	2000	2001	2002



Now we look at the rate of rate of change, i.e., the second derivative. In this case we now see when the problem began: Windows 95 and its introduction of a TCP/IP network stack. This suddenly glued an operating system that had been designed for a single authoritative user on a truly local network to the entire world including a lot of Bad Guys. The rest is history. The realization that the Internet was important caused Gates & Co. to expose their unprotected user base to everyone else. All else follows.



In security, trends are almost always good enough for decision making but sometimes you want trends of trends, as the previous pictures attempted to illustrate. When doing this, you will generally be looking for correlated events that correspond to sharp rate changes. In other words, when X is proportional to Y and Y is a function of time, then try to find what part of the change of X is due to time in and of itself.



### THE QUESTION IS NOW

"The next ten years will be a referendum on whether we consume the entire productivity growth of the US economy for increased security spend." [ paraphrase summary ]

> Chief US Economist, Morgan Stanley Op-Ed, NY Times, 23 October 2001

"The Terror Economy," Richard Berner, NY Times, 23 October 01, Page A23, Column 1

ABSTRACT – Op-Ed article by Morgan Stanley economist Richard Berner warns that war against terrorism will impose long-term economic costs in form of higher insurance and security costs, maintenance of larger inventories and new Internet security measures; explains that spending more on defense will erase decade-long 'peace dividend' and crowd out other investments that helped transform budget deficits into surpluses.

Full article available from author; no longer available online. The point is real for us: We cannot be the opponent of wealth creation by withdrawing all the productivity growth our economy provides and using it for our non-productive purposes.

SECURITY A CALIBR	Y SPEND AS RATOR, 1/2
	Meta
<ul> <li>Corp budget for 3% for manufact</li> </ul>	security: cturing8% for banks
• IT headcount for 5% of total	security:
• IT budget for sec 12% hardware	curity: 20% software 53% staff

The Meta Group, Diamond report #2856, recommendations on how much of IT budet should be allocated to security spend. Regardless of whether you believe these numbes, once published they are the numbers you have to prove your numbers are better than if you want your numbers to now be the de facto standard.



A similar set of de facto numbers, this time from The Gartner Group, Research #G00126733, recommendations on how much of IT budet should be allocated to security spend.



The long-term prospect for computing is that it changes over time based on predictable pressures; see following slides. The short form is that data takes command. If so, this is where our metrics need to go.



Black line is "Moore's Law" whereby \$/MHz drops by half every 18 months. It's unnamed siblings are, in red, the price of storage (12 month) and, in green, bandwidth (9 month). Taken over a decade, while CPU will rise by two orders of magnitude, the constant dollar buyer will have 10 times as much data per computer cycle available but that data will be movable to another CPU in only 1/10th the time. This has profound implications for what is the general characteristic of the then optimal computing plant.

And, even if there are wiggles here and there, the general point that there is a drift over time in the optimal computer design stands.



The volume of data as estimated by Lyman & Varian in their annual survey on "how much information?", specifically that the apparent World Wide Web is 175 terabytes whereas the total spinning data volume is estimated at four hundred times as large, meaning 70 petabytes. Were the "deep web" printed it would consume 850 billion trees. As a rule of thumb, 1 gigabyte of information would, if similarly printed, fill a pickup truck.

If, as Lyman & Varian suggest, 97% of information flows are in telephone form, then a wholesale trend to "Voice over Internet Protocol" will have profound implications to the amount of data exposed to threat and the nature of that threat.

See http://www.sims.berkeley.edu/research/projects/how-much-info/



The volume of data is substantial, getting more so, and will likely dominate security's rational focus from this point forward.

Forrester and Gartner numbers from research documents (subscription).

# DATA: VALUE

Some day, on the corporate balance sheet, there will be an entry which reads, 'Information'; for in most cases the information is more valuable than the hardware which processes it.

Grace Murray Hopper, USN, 1987

Rear Admiral Grace Murray Hopper, USN (Ret), Washington, D.C., 1987.

Question for the reader: Is that point now? Has it already occurred? Where do information assets appear on the balance sheet and/or how are they treated when describing shareholder value?



Fred Smith, founder of Federal Express.



You ask a management team "How much is your brand worth?" and you get blank stares or wild guesses. Try it a different way, ask "How much would it cost you, knowing what you know today, to build a brand from scratch as good as the one you have now?" This will get an answer that is probably a lower bound for replacement value. If such a value is sufficient basis to make whatever managerial decision around security that is on the table, then that is good enough for the time being.

Similarly, if your business has a "non-interruptibility" requirement, such as continuous monitoring of weather conditions for a period of time before a power plant can be sited, then the re-formulated form of "How much is your information worth?" would be more like "How much incremental cost would you incur if your continuity of measurement were broken and you had to start over?"

A different sense of the value of good passwords or good password protection would be to not ask "How much are your passwords worth?" but rather "If today you had to get all 50,000 people in your firm to pick a new password within 36 hours how much incremental cost would you incur?"



A different way to look at the value of information is to ask what the black market pays, if indeed that is a question that can be answered in a way that is sufficiently close to where you are to be valuable via analogy. For example, a thief was paid \$100,000 for 92MM AOL screen names.

Computers that are taken over silently are occasionally rented to others, e.g., as spam relays. The rental fee approximates \$1/week by some estimates. That tells you at the very least that the supply of machines taken over is great as such a price is obviously slight. That would mean that your data on your machine is, by analogy, very easy to get at by others. If you don't know how easy it is, then you would conservatively assume that breaking into your machine is worth a dollar on the open market.

More directly, a major west coast bank reports that its tellers are routinely offered \$500 per screenshot of customer identifying data for customers with over \$50,000 of assets. So a clerk making \$10/hour can give herself an after-tax raise of \$26,000/year for the price of one sheet of paper per week. Not every clerk is immune to this temptation.

The other prices are based on publicly reported events.



In a pharmaceutical company, the critical period begins with the "Eureka!" moment and closes with the FDA formal filing. In this interval, the pharmaceutical can expect to spend \$700,000,000 at the end of which 80% of the value is the information in the can. This is a hard to get figure and was obtained in conversations variously.

A single bank in NYC that is known for its derivative trading carries its apparatus for pricing same as a \$300,000,000 asset.

The inability of Qualcomm to effectively patent its CDMA technology in China and India represents an information loss to them of \$750,000,000 per year based on current usage rates of the CDMA technology.



A painful observation by Pete Lindstrom, Spire Security.



"The Crimeware Landscape: Malware, Phishing, Identity Theft and Beyond" A Joint Report of the US Department of Homeland Security, SRI International Identity Theft Technology Council, and the Anti-Phishing Working Group

More at http://www.antiphishing.org/reports/APWG\_CrimewareReport.pdf



An obvious conclusion: the economics of security and what it is for point us towards data as a focus rather than infrastructure, as has been the case heretofore. Our metrics actually do have to follow.



Of course, you can value data a different way -- the budgetary way. If this gets a decision, all well and good. See value #4 (Lindstrom) for what this is a variation on.

#### VALUE OF NETWORKS

 $\propto n$  for broadcast (Sarnoff)

 $\propto n^2$  for networks (Metcalfe)

 $\propto 2^n$  for networks with groups (Reed)

Side issue, but networks have value. You have probably heard of the second. The first is for a broadcast network like radio, which says that the number of listeners is the proportionality constant for the value of the network itself (Sarnoff). The second is for communications networks like the Internet, and it says that the number of potential conversations is the proportionality constant (Metcalfe). The third is more sociologic; it says that sub-groups and not individuals are what make networks valuable and thus the number of possible groups is the proportionality constant (Reed).



lan Grigg, in a paper on security economics, reminds us that "secure" has a sub-text of "secure against opponent X" but since opponents change often it is thus proved that you cannot stay absolutely secure even if you might achieve it for an instant; see http://iang.org/papers/pareto-secure.html



Repeating Adi Shamir, with emphasis.



This is what Shamir's statement looks like and it in its own way illustrates how a defense in depth strategy is a better strategy; diminishing returns along one axis can be abandoned for robust returns along another axis.



As Grigg points out, the economics literature has a concept of a Pareto improvement (rate) and Pareto efficient (state) that may as well be applied to security.



In particular, a Pareto secure state is one where there are no changes that can be made which are unqualifiedly good; see again Grigg I : Pareto-Secure, r1.6, Systemics, 2005, http://iang.org/papers/pareto-secure.html



The National Vulnerability Database as seen at http://nvd.nist.gov/nvd.cfm?workloadindex has a different metric more of interest to operational people than any other but in this case it is a work-load predictor based on the current vulnerability rankings. As you can see, it has a ratio scale for work (1-0.2-0.05) and what they publish is a thirty-day moving average. This can be adapted to other uses or, more likely used as a calibrator to some metric you are yourself using, which is why it is here.



Published everyday at http://nvd.nist.gov/, but not otherwise charted. The workfactor number is a composite measure of vulnerabilities and their severities then outstanding.

In this chart, the dotted verticals are Microsoft patch days, the two pyramidal arrows are marking the days of max and min in this window, the blue line is the actual Workfactor Indes, and the red line is a moving 7 day average of the workfactor.



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In this chart, the dotted verticals are Microsoft patch days, the two pyramidal arrows are marking the days of max and min in this window, the blue line is the actual Workfactor Indes, and the red line is a moving 7 day average of the workfactor.


As data accumulates, the curve does reshape from time to time. At the time of this writing, the dotted black line is a fitted sine curve while the red solid line is the mean workfactor by day of the week for the past 100 days.



In case you have been tempted to try this, don't bother with fault trees; they suffer from combinatoric explosion in terms of the numbers of scenarios that have to be considered if full exhaustion of the problem space is your goal; just in this picture it is 192 such scenarios. For more discussion (and on much broader scale and more relevant scope) see Soo Hoo KJ: "How Much Is Enough? A Risk-Management Approach to Computer Security," CISAC Working Paper, August 2000; as found at http://cisac.stanford.edu/publications/ 11900/



#### COMPLEXITY

"There are two ways of constructing a software design. One way is to make it so simple that there are obviously no deficiencies and the other is to make it so complicated that there are no obvious deficiencies."

#### C.A.R. Hoare

This sums up the question of complexity. The parallels to current market leading suppliers, competing as they are on feature richness, is obvious and daunting. We mention complexity here as it will come again and again through the course of the day.



If you assume that security faults are a subset of quality faults and are thus scattered and inadvertent, and if you accept the quality control literature that suggests complexity is the biggest contributor to quality faults, then we need to look at code complexity if we are to understand security faults in that code. See RELATED CASE STUDIES section in http:// hissa.ncsl.nist.gov/HHRFdata/Artifacts/ITLdoc/235/appendix.htm#418907 in particular.



The most widely deployed measure of code complexity is McCabe's "cyclomatic" figure where the idea is to graph the control flow of a body of software and then to create testing criteria that are informed by that structure. Obviously, as that structure becomes more complex the task of testing against it becomes more daunting. In the limit, complexity above a threshold prevents testing from being efficacious thus leaving quality faults undiscovered (and thence delivered to the field).



McCabe calculations are today often integrated into build environments, i.e., they are often available at zero marginal cost to developers and analysts. The definition of the score is graph-theory at work: the number of edges minus the number of nodes plus two. How to derive this is out of scope here, but as you can see more edges than nodes means more paths through the code and a rising McCabe score. Though opinions vary, a score greater than ten is thought troubling and over fifteen perhaps fatal.



For the programmers in the audience, a simple set of three illustrations. Here, some simple source.



...some simple source with a McCabe score of 3, which is much less than 10.



A less than simple picture now with a score of 28 which rather higher than 10 and quite likely untestable.



So what should the security metrics person do? Limit sizes of modules? No. Limit complexity of modules? Yes. Note that there are aftermarket tools now appearing for this even if all you have is a binary and not source. Once this is possible, the default good practice shifts to "Why aren't you looking at this?" and that shift-point is more or less now.

Note that as most patches involve at least one extra node and two extra edges that most patches increase complexity scores. What a surprise.



How might we use McCabe or other complexity metrics? As stolen directly from http:// www.enterpriseintegrationpatterns.com/ramblings/41\_metrics.html the anser is to do one or more of (1) looking at your outliers, (2) looking at recent versus historical trends, and/ or (3) verify that you are or are not getting testing that actually can be said to have enough coverage to predict field experience before field deployment. The higher your requirement for reliability the higher the need for this strategy.



A naive example might be as follows, noting that this is unproven (even if once you've seen it you would tend, as does the present author, to suggest that the burden of proof has shifted to those who say that the following isn't so).



Windows 94% market share per IDC

Code volume as observed:

Win 3.1	Win NT	Win 95	NT 4.0	Win 98	NT 5.0	Win 2K	Win XP
3	4	15	17	18	20	35	40
1990	1995	1997	1998	1999	2000	2001	2002



Each curve is normalized against its own median over this period.

Code volume curve, MLOCs3, is the three year moving average of code volume, perhaps a better estimator of effective code volume in the population at large.

The second code volume curve, MLOCs3^2+1, is the square of the three year moving average of code volume, and then shifted right one year. The argument is this: Security faults are a subset of quality faults and the literature says that quality faults will tend to be a function of code complexity, itself proportional to the square of code volume. As such, the average complexity in the field should be a predictor of the attack-ability in an a priori sense. Shifting it right one year is to permit the attack community time to acquire access and skill to that growing code base complexity. This is not a statement of proven causality -- it is exploratory data analysis.

	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
S3	.86	.86	.86	.86	.86	.86	.95	1.05	2.19	3.43	4.76	5.24	6.95	9.05
٧	0	0	0	0	0	0.41	0.83	0.75	0.63	1.00	2.61	5.84	9.90	9.07
^2	0.73	0.73	0.73	0.73	0.73	0.73	0.73	1.10	1.10	4.79	11.73	22.62	27.38	48.23
I	0.1	0.16	0.31	0.54	0.94	0.97	1.03	0.86	1.50	3.96	8.73	21.13	32.94	55.18



A different speculation. X.509 is the ISO standard for public key infrastructure (PKI) certificate structure. The above is factual.



We might have an hypothesis that security is, as we said earlier, proportional to complexity and, again as we said before, that complexity is proportional to the square of code volume. In that case, and normalizing to X.509c3, we'd have...



...normalizing to X.509c3, we'd have X.509r3 at the normalization point of 1 unit of complexity with X.509r1 at three orders of magnitude below and SET at one and a half orders of magnitude above. That's a fair dynamic range, to say the least.

[Secure Electronic Transactions (SET) was a 1996 standard jointly by Mastercard and VISA; see http://www.echeck.org/overview/comparison/set.html]

	LATT STECOLATION
• Back to fa	actual:
X.509r1	insufficient expressiveness thus not much in use
X.509r3	widely used, but too expressive for assured interop
SET	couldn't be cost-effectively implemented thus failed

X.509r1 was too small, SET too large, and therefore by exhaustion X.509r3 must be just right (apologies to Goldilocks). The present author thinks that this is a textbook case of cost in complexity terms putting an upper bound on what could be cost effectively implemented, not that PKI with client-side certificates has exactly taken over Internet-based commerce.



In security, if you can get a handle on it, is absolutely vital in any program of security metrics. At the very least, see if you can find predictive correlations such as McCabe scores and application scanning against the built products those code bases deliver. This requires further discussion than can be done here, sadly.

### **METRICS PROGRAMS**

#### WHEN PICKING METRICS...

- Metric name
- Metric description
- Metric purpose/objective
- Required data sources
- Required logic, algorithms, or formulae
- Frequency of measurement
- Units of measure
- Benchmark or goal
- Visualization
- Publication schedule

Current consensus on the discuss@securitymetrics.org list of how to define a lasting metric.



For a really useful read on aligning COBIT, ISO, ITIL, and NIST, see

Hodgkiss G, Guldentops E, et al., Office of Government Commerce, United Kingdom, "Aligning COBIT, ITIL and ISO 17799 for Business Benefit: Management Summary," 2005, as found at http://www.itgovernance.co.uk/files/ITIL-COBIT-ISO17799JointFramework.pdf









# ACQUISITION & IMPLEMENTATION

Solution identification Installation & accreditation



# INSTALLATION & ACCREDITATION

Metrics to identify:

- % systems with certification
- % systems with risks accepted (sign-off)
- % systems with security costs built-in

Jaquith, op cit., p.108

#### **DELIVERY & SUPPORT**

Educate & train users Ensure system security Identify & allocate costs Manage data Manage third-party servers



#### **ENSURE SYSTEM SECURITY**

Metrics to identify:

# active user IDs assigned to one person

% users with sysadmin rights

% assets with role-based assignments

% systems with segregation of duties

Cycle time to de-provision users by type

## IDENTIFY & ALLOCATE COSTS

Metrics to identify:

Cost of security for revenue-generation % security costs charged back to B.U.s Estimated \$ cost from all incidents % incidents with no measurable costs

### MANAGE DATA

Metrics to identify: Data flow numbers Toxicity rate in customer data % backup media stored offsite % media sanitized prior to disposal # data privacy escalations, with costs

### MANAGE THIRD-PARTY SERVERS

Metrics to identify: Cycle time to grant access % third-party applicantes vetted # unauthorized transactions, by app % 3<sup>rd</sup>-party agreements with security % agreements with external validation
# MONITORING

Monitor process Monitor internal controls Ensure compliance

Jaquith, op cit., p.126



Jaquith, op cit., p.126

# MONITOR INTERNAL CONTROLS

Metrics to identify:

% systems reviewed for compliance

% 3<sup>rd</sup> parties reviewed for compliance

% controls working as designed

% systems with any serious deficiency

Per system cost of assurance

Jaquith, op cit., p.126

# <section-header><section-header>

Jaquith, op cit., p.126





A balanced scorecard is a now-standard part of business planning albeit not for security. It comes from Kaplan RS & Norton DP : "The Balanced Scorecard: Measures That Drive Performance," Harvard Business Review, January-February 1992, and, with a redrawn picture from http://www.balancedscorecard.org/ looks like the above.



What does the present author actually want? A balanced scorecard built with security in mind. And what is a balanced scorecard?



Jaquith, op cit., p270, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks



Jaquith, op cit., p270, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks



Jaquith, op cit., p281, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks



Jaquith, op cit., p281, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks



Jaquith, op cit., p287, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks

## **EXAMPLE METRICS**

- %age of job reviews involving security
- %age of security workers with training
- Ratio of b.u. security staff to central staff
- New system timely security consultations
- %age of programs with budgeted security

Jaquith, op cit., p287, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks



Jaquith, op cit., p273, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks



Jaquith, op cit., p273, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks

# 

Jaquith, op cit., p293, the discuss@securitymetrics.org mailing list, and experience in/ with/around banks

# THERE'S A LOT MORE ....



Ratio of this to that can be more explanatory, and is also consistent with situations where the underlying scale and accuracy of measurement is suspect.

### **MEASURES TO PURSUE**



Relative risk: esp. for unlikely outcomes  $RR(x,y) = \frac{Pr(x)}{Pr(y)}$ 

These are measures that will soon see use in security modeling. The Odds Ratio has useful properties, and the Relative Risk is trivial to calculate and seems intuitive to most.



This illustrates the Odds Ratio (OR) with artificial but not all that unlikely data.

In this case, the odds of being vulnerable when unmanaged are 7-to-4 (or 1.75-to-1) while the odds of being vulnerable when managed are 3-to-6 (or 2-to-1 against). The ratio of the two then tells you that being unmanaged increases your odds of being vulnerable by a factor of 3.5, which is a clear way to express the value (and has statistical support wrapped around it that will, in time, become commonplace).



Sigmoid curves show the change in odds ratio over time when there is a saturation effect, as seen in the next slide.



And this is exactly how you might use it to look at spread rates of a worm.

This graphic was taken directly as is from http://www.caida.org/publications/papers/2003/sapphire/sapphire.html



The logit (or "log-odds") has very useful properties, especially in logistic regression where log(Odds(x)) = log(Pr(x)) - log(Pr(1-x)) and thus you can get a general linear model where, frankly, log(Pr(1-x)) does not matter. Suitable for most anything with a binary outcome. Widely used in clinical trials, for example.



Logistic curves shows the change in odds over the range of probabilities. Obviously, it is linear in the middle but goes to  $\pm$ infinity at the margins. The point in taking the log of the odds is to make the curve symmetric and, for the central portion where decisions are harder to make, to induce linearity.



Meta-analysis, in the statistical literature, generally means to combine measurements of the same topic done by multiple researchers so as to arrive at a composite, but well-supported, central truth. Stretching that idea just a little, we want metrics that combine measurements that each contribute something to the understanding of some slippery topic. See, for example, http://www.pitt.edu/~super1/lecture/lec1171/index.htm



The "names" to remember are Weibull, the Cox proportional hazards model and Cox regression, the Kaplan-Meier estimator, and on and on.

The side references to the Wikipedia entries on "hazard ratio" and "survival analysis" are as good a place for the novice to begin as any.

# IN OTHER WORDS, WE'VE ONLY JUST BEGUN



Summarizing is virtually impossible, but simply put at our present state of knowledge, ordinal information is both good enough and almost all we can do. Clever we have not got time for and the clever will be busy shooting themselves in their own feet in any case. Progress can be made if you are not afraid to try.



More or less stolen from Betsy Nichols, CTO of ClearPoint Metrics.



It has been entirely my pleasure. Contact is welcome but reply is not instant. Slides are yours to use though I would appreciate acknowledgement if it is possible to do so.

Daniel E. Geer, Jr., Sc.D. Geer Risk Services P.O. Box 390244 Cambridge, Mass. 02139 U.S.A. +1.617.492.6814 dan@geer.org